

Single-Tenant | 8% Cap Rate | 14-Year Lease

State of Georgia | AAA Credit

761 Wheaton St, Savannah, GA 31401



# Disclaimer & Limiting Conditions

Bull Realty, Inc. has been retained as the exclusive brokers to arrange the sale of the Subject Property.

This Offering Memorandum contains selected information pertaining to the Property but does not purport to be all-inclusive or to contain all of the information that a prospective purchaser may require. All financial projections are provided for general reference purposes only and are based upon assumptions relating to the general economy, competition and other factors, which therefore, are subject to material change or variation. Prospective purchasers may not rely upon the financial projections, as they are illustrative only. An opportunity to inspect the Property will be made available to qualified prospective purchasers.

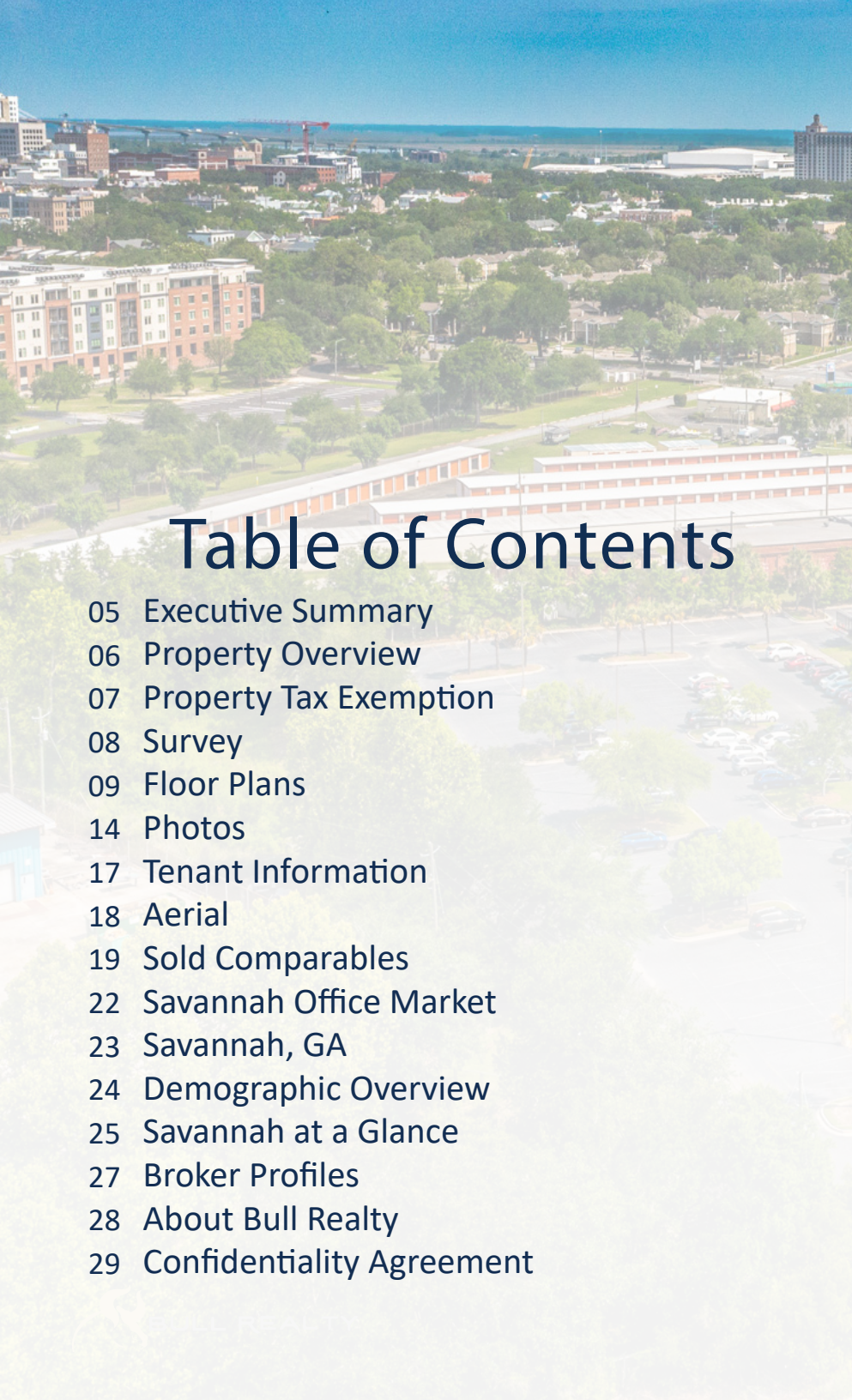
In this Offering Memorandum, certain documents, including financial information, are described in summary form and do not purport to be complete or accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to review independently all documents.

This Offering Memorandum is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Bull Realty Inc. or the current Owner/Seller. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the Property described herein.

Owner/Seller expressly reserve the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property and/or to terminate discussions with any party at any time with or without notice. Owner/Seller shall have no legal commitment or obligation to any purchaser reviewing this Offering Memorandum or making an offer to purchase the Property unless a written agreement for the purchase of the Property has been fully executed, delivered and approved by the Owner/Seller and any conditions to the purchaser's obligations therein have been satisfied or waived. The Seller reserves the right to move forward with an acceptable offer prior to the call for offers deadline.

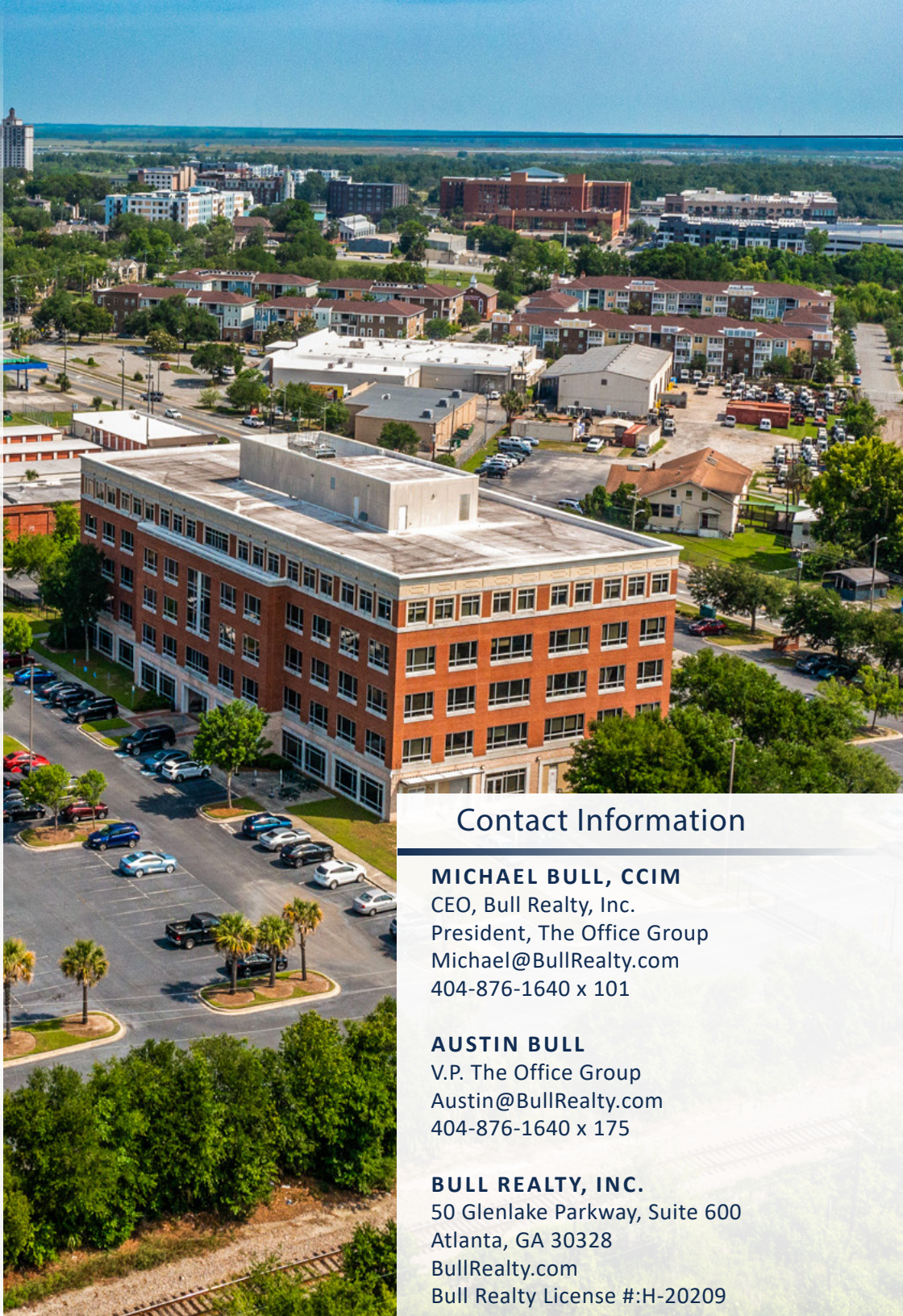
This Offering Memorandum may be used only by parties approved by the Owner. The Property is privately offered, and by accepting this Offering Memorandum, the party in possession hereof agrees (i) to return it if requested and (ii) that this Offering Memorandum and its contents are of a confidential nature and will be held and treated in the strictest confidence. No portion of this Offering Memorandum may be copied or otherwise reproduced or disclosed to anyone without the prior written authorization of Listing Brokers. The terms and conditions set forth above apply to this Offering Memorandum in its entirety and all documents, and other information provided in connection therewith.





# Table of Contents

- 05 Executive Summary
- 06 Property Overview
- 07 Property Tax Exemption
- 08 Survey
- 09 Floor Plans
- 14 Photos
- 17 Tenant Information
- 18 Aerial
- 19 Sold Comparables
- 22 Savannah Office Market
- 23 Savannah, GA
- 24 Demographic Overview
- 25 Savannah at a Glance
- 27 Broker Profiles
- 28 About Bull Realty
- 29 Confidentiality Agreement



## Contact Information

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### **BULL REALTY, INC.**

50 Glenlake Parkway, Suite 600  
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Bull Realty License #:H-20209



# The Property





# Executive Summary

**SINGLE-TENANT**

**8% CAP RATE**

**14-YEAR LEASE**

**AAA CREDIT**

Opportunity to acquire a beautiful 5-story  $\pm 110,445$  SF building on  $\pm 6.49$  acres in Savannah on a 14-year leased to the State of Georgia. The property was developed for The Georgia Division of Family and Children Services in 2004 on a 15-year lease. In 2019, the lease was renewed for 20 years and has 14 years remaining. The tenant may stay much longer than 14 years as they enjoy below market rent from a property tax exemption structure at this property.

The Georgia Division of Family and Children Services, (DFCS) provides imperative support services and programs for citizens of Savannah and Chatham County. DFCS services include ensuring the safety of children, finding foster and adoptive homes for children in need, and helping out-of-work parents get back on their feet. They also issue SNAP, Medicaid, and TNAF assistance programs.

The impressive building is well located on  $\pm 6.49$  acres in the path of progress in Savannah, Georgia. Savannah is a high growth metro area with strong economic fundamentals, thriving tourism and continued population expansion.



**SALE PRICE**  
**\$20,250,000**



**PRICE/SF**  
**\$183**



**CAP RATE**  
**8%**



**BUILDING SIZE**  
 **$\pm 110,445$  SF**



**SITE SIZE**  
 **$\pm 6.49$  Acres**



# Property Information

## BUILDING

|                |                                               |
|----------------|-----------------------------------------------|
| TYPE:          | Class A office                                |
| ADDRESS:       | 761 Wheaton St, Savannah, GA 31401            |
| COUNTY:        | Chatham                                       |
| BUILDING SIZE: | ±110,445 SF                                   |
| FLOORS:        | 5                                             |
| ELEVATORS:     | 2                                             |
| PARKING:       | 402 spaces including secured employee parking |
| YEAR BUILT:    | 2004                                          |
| OCCUPANCY:     | 100%                                          |

## SITE

|             |                      |
|-------------|----------------------|
| SITE SIZE:  | ±6.49 Acres          |
| ZONING:     | IL- Light industrial |
| TOPOGRAPHY: | Flat                 |

## FINANCIAL

|                     |                                 |
|---------------------|---------------------------------|
| SALE PRICE:         | \$20,250,000                    |
| NOI:                | \$1,619,718                     |
| ANNUAL ESCALATIONS: | 2.1% beginning July 2034        |
| CAP RATE:           | 8%                              |
| LEASED THROUGH:     | 6/30/2039                       |
| RENEWAL OPTIONS:    | None                            |
| TENANT CREDIT:      | AAA                             |
| LEASE TYPE:         | Full-service net of electricity |



# Property Tax Exemption

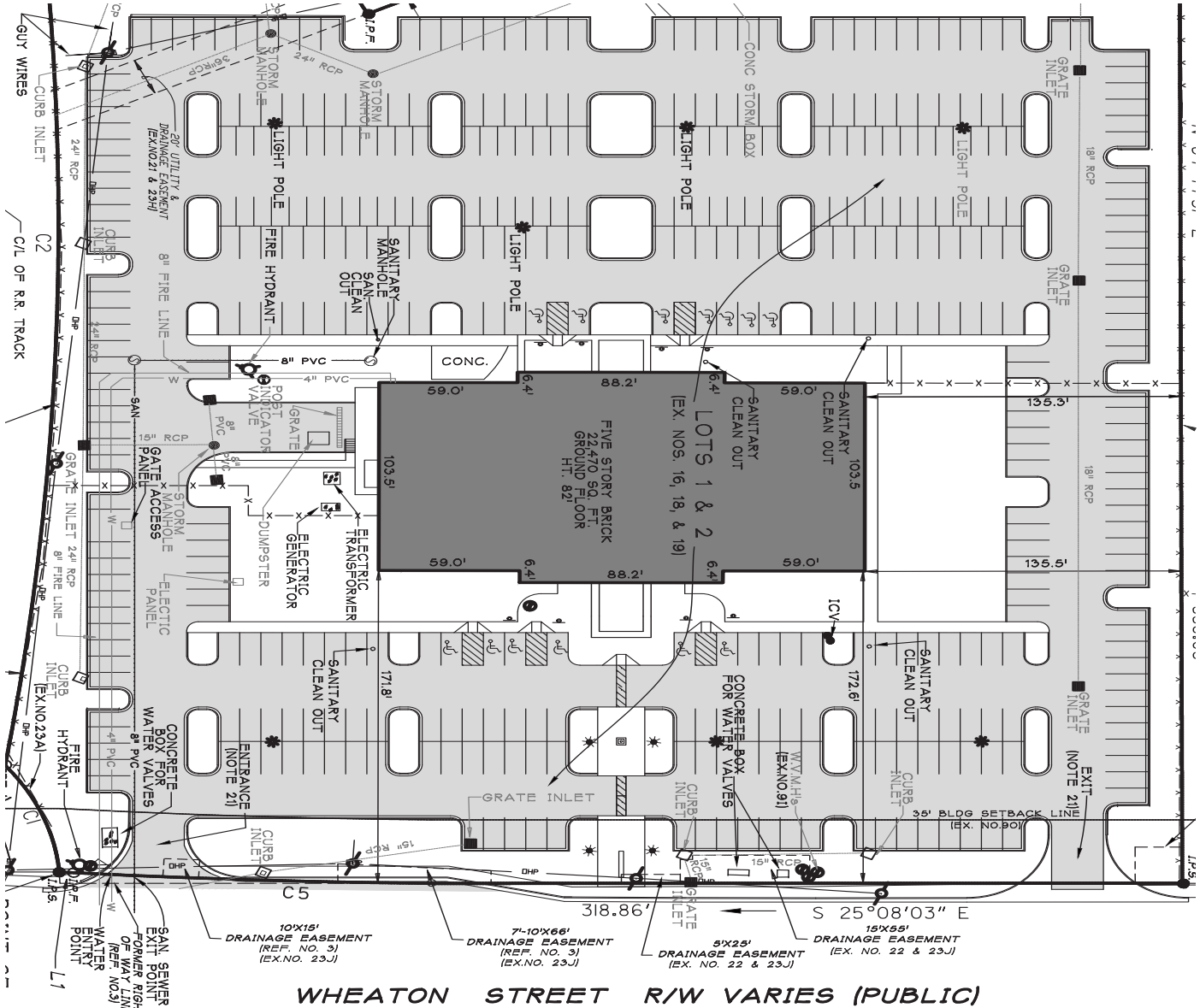
Investing in this property benefits from a tax abatement program authorized by the Savannah Economic Development Authority (SEDA). Under this program, the Property is titled in SEDA's name, exempting its Ownership from payment of property taxes until the lease expires in 2039. After that, the Optionee can acquire the title for an acquisition fee of \$1,000.

The savings from this program are passed on to the tenant through below-market rents, which can be adjusted to market rates at the end of the base lease term. Such programs are common in Savannah and have proven to be effective economic drivers.





# Survey





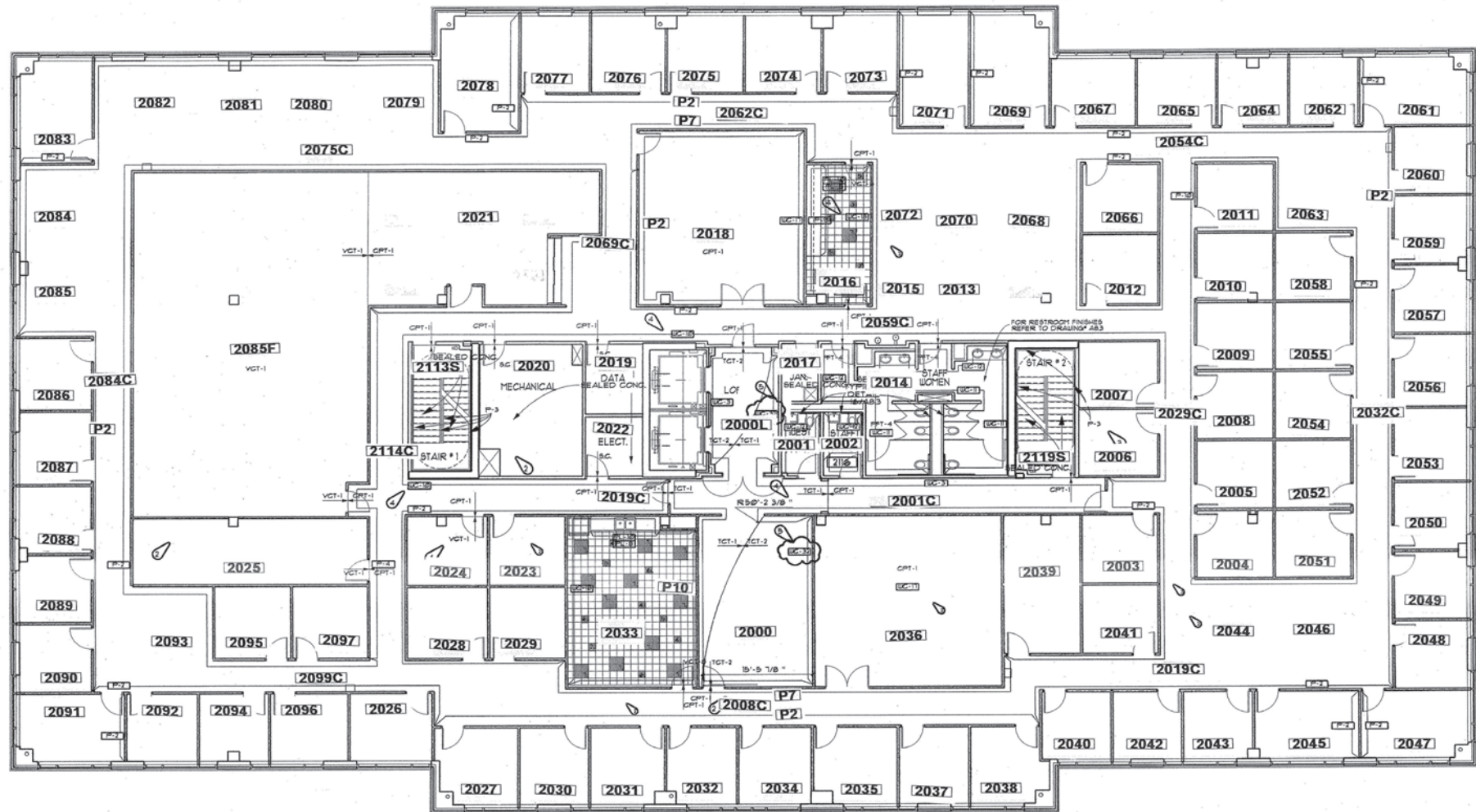


**BULL REALTY**  
ASSET & OCCUPANCY SOLUTIONS





## Second Floor



**1 SECOND FLOOR FINISH PLAN**  
A10.2 SCALE: 1/8" = 1'-0"



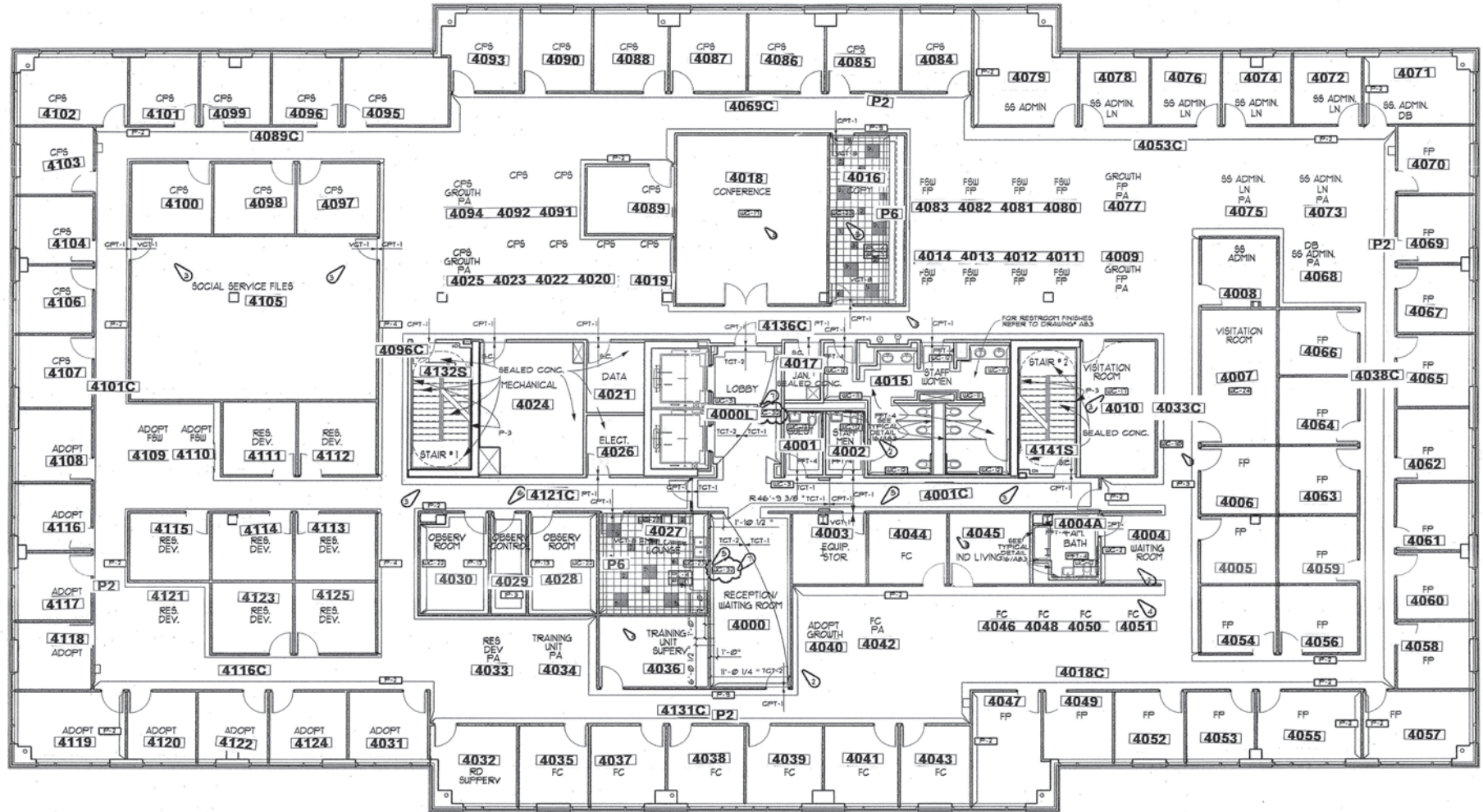


**BULL REALTY**  
ASSET & OCCUPANCY SOLUTIONS





# Fourth Floor



**1 FOURTH FLOOR FINISH PLAN**  
**A10.4** SCALE: 1/8" = 1'-0"





**BULL REALTY**  
ASSET & OCCUPANCY SOLUTIONS

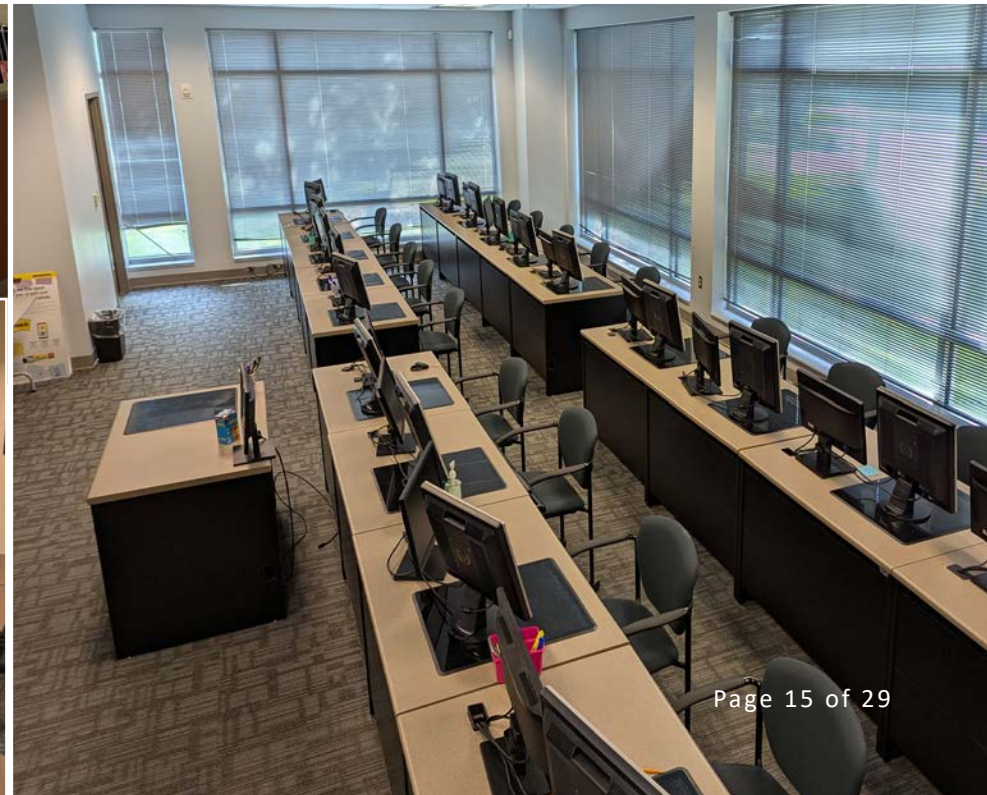




# Photos













# Tenant Information



GEORGIA DEPARTMENT *of* HUMAN SERVICES  
DIVISION *of* FAMILY & CHILDREN SERVICES

The property was developed in 2004 for the **Georgia Division of Family and Children Services (DFCS)**, a division of the Georgia Department of Human Services (DHS).

The **Georgia Division of Family and Children Services, (DFCS)** provide imperative support services and programs for citizens of Savannah and Chatham County. DFCS services include ensuring the safety of children, finding foster and adoptive homes for children in need, and helping out-of-work parents get back on their feet. They also issue SNAP, Medicaid, and TANF assistance programs.

## Terms

**Original Occupancy Date:** 2004

**Lease Start Date:** 7/1/2019

**Lease End Date:** 6/30/2039

**Space Occupied:** ±110,445 SF

**Annual Rent:** \$2,098,455

**Appropriation Clause:** State required O.C.G.A. 50-16-41



[CLICK HERE TO VISIT THE WEBSITE](#)

## Tenant Directory

### First Floor

Computer Lab  
Customer Information Center  
Facility Management Office  
Meeting Rooms (A,B, & C)  
Purchasing

### Second Floor

Family Independence Division  
Adult Medicaid Program  
TANF / Food Stamps / Family Medicaid  
Training Unit / Classroom

### Third Floor

Family Independence Division  
GED Classroom TANF  
TANF / Food Stamps / Family Medicaid

### Fourth Floor

Social Services Division  
Adoptions  
Family Preservation  
Foster Care  
Child Protection Services  
Resource Development

### Fifth Floor

#### **Administration**

Business Office  
Director/ Deputy Director  
Personnel Office  
Program Directors  
Staff Development / Training  
Volunteer Services  
Family Services Program  
Women, Infants & Children (WIC)  
Emergency Assistance  
Child Care  
Claims

#### **Social Services Division**

Adult Protective Services  
Foster Care Homeroom  
Adult Medicaid  
Quality Assurance  
TANF / Food Stamps / Family Medicaid



# Aerial



SAVANNAH RIVER

THE FELICITY ON PERRY

E PRESIDENT ST

HITCH VILLAGE /  
FRED WESSEL HOMES

FAMILY DOLLAR

SAVANNAH'S  
HISTORICAL DISTRICT

ABBY'S ATTIC  
SELF STORAGE

★ SUBJECT PROPERTY

WHEATON STREET



# Sold Comparables



## SUBJECT PROPERTY

**761 Wheaton St, Savannah, GA 31401**

| SALE PRICE   | BUILDING SIZE | TERM     | CAP RATE |
|--------------|---------------|----------|----------|
| \$20,250,000 | ±110,445 SF   | 14 Years | 8%       |



**800 Truxtun Ave  
Bakersfield, CA 93301**

|                   |              |
|-------------------|--------------|
| <b>SOLD PRICE</b> | \$12,325,000 |
| <b>BUILDING</b>   | ±53,393 SF   |
| <b>PRICE/SF</b>   | \$230.84/SF  |
| <b>SOLD DATE</b>  | Dec 2024     |
| <b>TERM LEFT</b>  | 14 Years     |
| <b>CAP RATE</b>   | 8%           |
| <b>TENANT</b>     | CA GSA       |



**12301 N Kelley  
Oklahoma City, OK 73131**

|                   |             |
|-------------------|-------------|
| <b>SOLD PRICE</b> | \$5,800,000 |
| <b>BUILDING</b>   | ±22,906 SF  |
| <b>PRICE/SF</b>   | \$253.21/SF |
| <b>SOLD DATE</b>  | Feb 2025    |
| <b>TERM LEFT</b>  | 10 Years    |
| <b>CAP RATE</b>   | 7.82%       |
| <b>TENANT</b>     | SSA         |



**10205 Reading Rd  
Cincinnati, OH 45241**

|                      |             |
|----------------------|-------------|
| <b>SOLD PRICE</b>    | \$5,154,832 |
| <b>BUILDING SIZE</b> | ±13,928 SF  |
| <b>PRICE/SF</b>      | \$370.11/SF |
| <b>SOLD DATE</b>     | Dec 2024    |
| <b>TERM LEFT</b>     | 11 Years    |
| <b>CAP RATE</b>      | 7.15%       |
| <b>TENANT</b>        | SSA         |



# Sold Comparables



## SUBJECT PROPERTY

**761 Wheaton St, Savannah, GA 31401**

| SALE PRICE   | BUILDING SIZE | TERM     | CAP RATE |
|--------------|---------------|----------|----------|
| \$20,250,000 | ±110,445 SF   | 14 Years | 8%       |



**24 Drayton St  
Savannah, GA 31401**

|                   |              |
|-------------------|--------------|
| <b>SOLD PRICE</b> | \$14,225,000 |
| <b>BUILDING</b>   | ±55,560 SF   |
| <b>PRICE/SF</b>   | \$256.03/SF  |
| <b>SOLD DATE</b>  | Sept 2023    |



**1020 Drayton St  
Savannah, GA 31401**

|                   |             |
|-------------------|-------------|
| <b>SOLD PRICE</b> | \$5,685,134 |
| <b>BUILDING</b>   | ±21,096 SF  |
| <b>PRICE/SF</b>   | \$269.49/SF |
| <b>SOLD DATE</b>  | Sept 2023   |



**4849 Paulsen St  
Savannah, GA 31405**

|                      |             |
|----------------------|-------------|
| <b>SOLD PRICE</b>    | \$8,600,000 |
| <b>BUILDING SIZE</b> | ±39,761SF   |
| <b>PRICE/SF</b>      | \$216.29/SF |
| <b>SOLD DATE</b>     | May 2024    |



# Market Overview





# Savannah Office Market

The Greater Savannah office submarket has a vacancy rate of 2.6% as of the third quarter of 2025. Over the past year, the submarket's vacancy rate has changed by 1.0%, a result of 130,000 SF of net delivered space and 67,000 SF of net absorption.

Greater Savannah's vacancy rate of 2.6% compares to the submarket's five-year average of 2.5% and the ten-year average of 3.4%.

The Greater Savannah office submarket has roughly 250,000 SF of space listed as available, for an availability rate of 3.8%. As of the third quarter of 2025, there is no office space under construction in Greater Savannah. In comparison, the submarket has averaged 33,000 SF of under construction inventory over the past 10 years.

Greater Savannah contains 6.4 million SF of inventory, compared to 12.9 million SF of inventory metro wide.

Average rents in Greater Savannah are roughly \$27.00/SF, compared to the wider Savannah market average of \$29.00/SF.

Rents have changed by 2.0% year over year in Greater Savannah, compared to a change of 2.1% metro wide. Annual rent growth of 2.0% in Greater Savannah compares to the submarket's five-year average of 7.2% and its 10-year average of 5.1%.

**6.4M**

INVENTORY  
SF

**2.6%**

VACANCY  
RATE

**\$26.51**

MARKET  
RENT/SF

Source: Costar, April 2025





# Savannah, GA

**Savannah, Georgia**, is a historic and culturally rich coastal city nestled along the Savannah River near the Atlantic Ocean. Established in 1733 by General James Oglethorpe, it is the oldest city in Georgia and was the state's first capital. Known for its well-preserved 18th and 19th-century architecture, Savannah's Historic District features cobblestone streets, antebellum homes, and iconic public squares shaded by moss-draped live oaks. The city played pivotal roles in both the American Revolution and the Civil War, and much of that history is still visible today through its many museums, landmarks, and churches.

In addition to its historic charm, Savannah has evolved into a vibrant modern city with a strong tourism industry, a growing port economy—one of the largest on the East Coast—and a thriving arts scene. The presence of the Savannah College of Art and Design (SCAD) has fostered a creative energy throughout the city, fueling innovation in design, film, and visual arts. Savannah also offers a high quality of life with a relatively low cost of living, access to coastal recreation, and a year-round warm climate. Whether you're exploring the bustling River Street, attending one of its many festivals, or simply enjoying a walk through Forsyth Park, Savannah offers a unique blend of Southern hospitality, historic depth, and modern vibrancy.





# Demographic Overview



## POPULATION

| 1 MILE | 3 MILES | 5 MILES |
|--------|---------|---------|
| 14,878 | 72,988  | 112,506 |



## HOUSEHOLDS

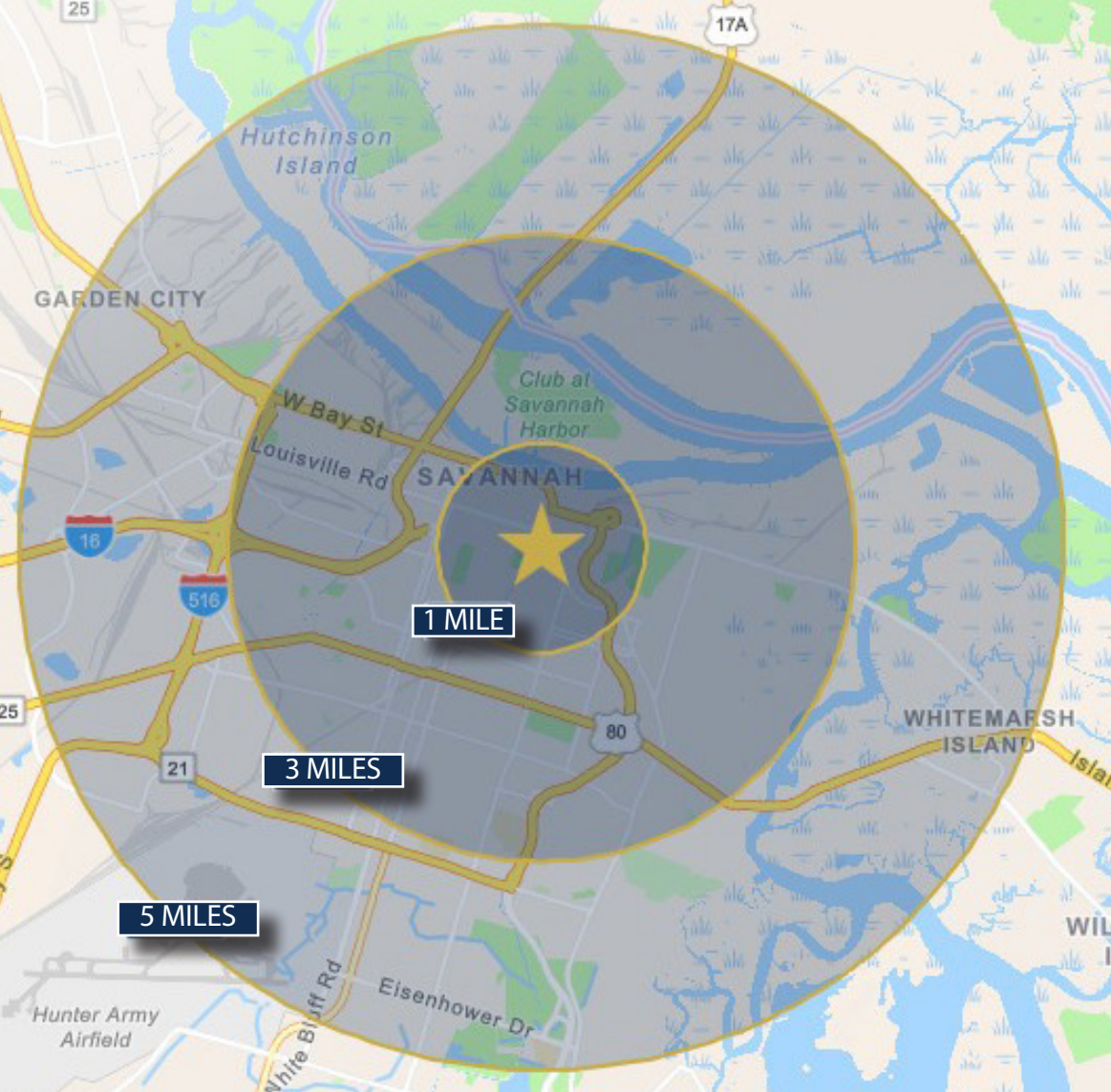
| 1 MILE | 3 MILES | 5 MILES |
|--------|---------|---------|
| 9,921  | 37,553  | 54,288  |



## AVERAGE HOUSEHOLD INCOME

| 1 MILE   | 3 MILES  | 5 MILES  |
|----------|----------|----------|
| \$97,212 | \$83,140 | \$84,570 |

Source: 2025 ESRI





# SAVANNAH

## AT A GLANCE

### BUSINESS-FRIENDLY CITY

Savannah's business market in 2025 is thriving, driven by port expansion, industrial growth, and major investments like Hyundai's \$7.6B electric vehicle plant. The region is also seeing rapid tech and cybersecurity development, alongside strong small business and franchise activity. Savannah's strategic location and pro-business climate continue to support steady economic expansion across multiple sectors.

### WORLD-CLASS EDUCATION

Savannah's education market is diverse and growing, with strong K-12, technical, and higher education offerings. The Savannah-Chatham County Public School System serves about 36,000 students and is expanding to meet future demand. Charter and specialty schools focused on STEM and career pathways are thriving. Higher education institutions like SCAD, Savannah State, Georgia Southern (Armstrong Campus), and Savannah Technical College are key to workforce development. Dual enrollment and technical training continue to grow, making Savannah's education system increasingly career-focused and responsive to regional needs.

### ATTRACTIONS AND TOURISM

Savannah, GA is a top tourist destination known for its historic charm, scenic squares, and vibrant waterfront. Visitors enjoy strolling under moss-draped oaks in the Historic District, exploring River Street, and relaxing in Forsyth Park. The city offers rich cultural experiences through museums like the Telfair Museums and the SCAD Museum of Art, as well as historic sites like Bonaventure Cemetery and Wormsloe. Nearby Tybee Island and Fort Pulaski add coastal appeal. With over 200 annual festivals and events, Savannah blends history, culture, and Southern hospitality in a uniquely walkable setting.



**\$29.5 BILLION GDP  
IN SAVANNAH**



**17 FORTUNE 500  
HQ IN GEORGIA**



**TOP U.S. STATE  
WITH #1 LOWEST COST  
OF DOING BUSINESS**



# Contact Information



# Broker Profiles



**MICHAEL BULL, CCIM**  
CEO, Bull Realty, Inc.  
President, The Office Group  
404-876-1640 x101  
Michael@BullRealty.com

Michael Bull, CCIM is the founder and CEO of Bull Realty. He is an active commercial real estate broker licensed in eight states and has assisted clients with over 8 billion dollars of transactions over his 35-year career.

Mr. Bull founded Bull Realty in 1998 with two primary missions: to provide a company of brokers known for integrity and to provide the best disposition marketing in the nation. While known for effective disposition services, the firm also provides acquisition, project leasing, and site representation in all major property sectors.

Michael personally leads a team focused on office investment sales.

You may know Michael as host of America's Commercial Real Estate Show. The popular weekly show began broadcasting in 2010 and today is heard by millions of people around the country. Michael and other respected industry leaders, analysts, and economists share market intel, forecasts, and strategies. New shows are available every week on-demand wherever you get your podcasts, YouTube, and the show website, [www.CREshow.com](http://www.CREshow.com).

If you get a chance, see Michael speak at commercial real estate events in Atlanta or around the country. He speaks at national and state level events on topics related to commercial real estate.

He enjoys music, stand-up comedy, street motorcycles, and high-performance boating.



**AUSTIN BULL**  
V.P. The Office Group  
404-876-1640 x175  
Austin@BullRealty.com

Austin Bull specializes in the acquisition and disposition of office properties in the Southeast U.S. He helps clients maximize value through strategic sales and targeted marketing, leveraging a deep understanding of market trends and buyer behavior. Austin utilizes Bull Realty's cutting-edge marketing platforms, extensive national buyer databases, and research-driven strategies to deliver exceptional results.

He works alongside Michael Bull, CCIM—an industry veteran with over \$8 billion in transactions and 35 years of experience—providing clients with unmatched insight, execution, and offering credibility.

Austin holds a degree in Business Administration from the University of North Georgia. Outside of work, he enjoys motorcycles and road course racing.



# ABOUT BULL REALTY

## **MISSION:**

To provide a company of advisors known for integrity and the best disposition marketing in the nation

## **SERVICES:**

Disposition, acquisition, project leasing, tenant representation and consulting services

## **SECTORS OF FOCUS:**

Office, retail, industrial, multifamily, land, healthcare, senior housing, self-storage, hospitality and single tenant net lease properties

## **AMERICA'S COMMERCIAL REAL ESTATE SHOW:**

The firm produces the nation's leading show on commercial real estate topics, America's Commercial Real Estate Show. Industry economists, analysts and leading market participants including Bull Realty's founder Michael Bull share market intel, forecasts and strategies. The weekly show is available to stream wherever you get your podcasts or on the show website: [www.CREshow.com](http://www.CREshow.com).

## **JOIN OUR TEAM**

Bull Realty is continuing to expand by merger, acquisition and attracting agents with proven experience. As a regional commercial brokerage firm doing business across the country, the firm recently celebrated 27 years in business.

## **CONNECT WITH US:**

<https://www.bullrealty.com/>



**27**

**YEARS IN  
BUSINESS**



**ATL**  
**HEADQUARTERED IN  
ATLANTA, GA**

**LICENSED IN  
8  
SOUTHEAST  
STATES**





# Confidentiality Agreement

This Confidentiality Agreement ("Agreement") is made and agreed to for the benefit of the undersigned party ("Receiving Party"), the owner of the subject property (the "Seller") and undersigned broker Bull Realty Incorporated ("Broker").

Now therefore in consideration of the privileges granted to Receiving Party with respect to receiving certain confidential information, and other good and valuable consideration, the Receiving Party hereby agrees to the following:

## I. Confidential Information:

Receiving Party will receive confidential information regarding property referred to as 761 Wheaton St, Savannah, GA 31401. Prospect agrees to not disclose to any person that the property may be available for sale or lease, or that discussions or negotiations are taking place concerning the property, nor any terms, conditions, or other facts with respect to the property, including but not limited to tenant information, lease rates, lease expirations, income and expenses, and any such possible purchase, including the status thereof. The term "person" used in this agreement shall be interpreted broadly and shall include, without limitation, any corporation, company, partnership or individual other than parties to which Broker approves in writing. Receiving Party may share information with directors, officers, employees, agents, affiliates, counsel, lending sources, accountants or representatives of Receiving Party that Receiving Party notifies of the requirements of this Agreement. Receiving Party agrees to not contact the property owner, the management, the tenants, the lender, the vendors, the insurers, the employees or the customers of any business at the site.

## II. Acting as a Principal:

Receiving Party hereby warrants that it is acting as a principal only, and not as a broker, regarding this contemplated transaction. Receiving Party acknowledges that Broker is working in an agency capacity as representing the Seller only in this transaction and is the only Broker involved in this potential transaction. Receiving Party agrees to not be involved in any arrangement to lease or purchase the property, in whole or in part, as a lender, partner, buyer of the note, buy in foreclosure, buy from bankruptcy court, or in any other manner acquire an investment in, joint venture or control of the property, unless Broker is paid a commission at closing as per separate agreement with Seller.

This agreement will expire two years from the date hereof.

## III. Governing Law

This Agreement shall be governed and construed in accordance with the laws of the State of Georgia. If you are a broker, or a principal desiring to include an outside broker, contact the listing agent directly for a Buyer and Buyer's Broker Confidentiality & Commission Agreement.

Accepted and agreed to this \_\_\_\_\_ day of \_\_\_\_\_, 2025.

Receiving Party \_\_\_\_\_

Signature \_\_\_\_\_

Printed Name \_\_\_\_\_

Title \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Email \_\_\_\_\_

Phone \_\_\_\_\_

## Contact Information

**MICHAEL BULL, CCIM**  
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President, The Office Group  
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