

MILLCREEK
APARTMENTS

3965 S 300 E
Murray, Utah 84107



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Murray, Utah 84107







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MURRAY, UTAH

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MURRAY,



UTAH

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MURRAY CITY UTAH

History of Murray City

The Mormon pioneers came to the Salt Lake Valley in 1847. A pioneer group called the Mississippi Saints arrived one year later and began to develop a scattered settlement in the south end of the valley in the fall of 1848. The area was distinguished by various names such as the Mississippi Ward, Cottonwood, Big Cottonwood, and South Cottonwood. Written history states that at least 20 families were living in the South Cottonwood area in the 1860's. The area remained agricultural until 1869 when a body of ore was found in Park City and additional ore was found in the Little Cottonwood Canyon. Because of its central location and access to the railroad, the first smelter was built in Murray in 1870 and Murray became the home of some of the largest smelters in the region over the next 30 years.

The first official post office was established in 1870 as the South Cottonwood Post Office. The area changed over time as the railroad came in, smelting expanded, the territorial road (later known as State Street) was established, and trolley transportation was developed. A business district also began to develop along the transportation corridor.

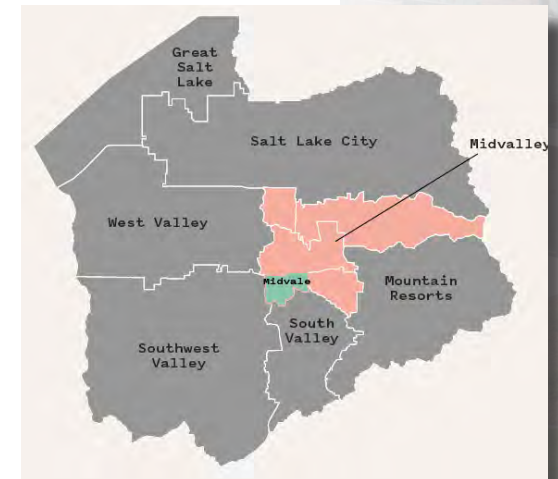
The City received its present name from the post office, which officially changed its name from South Cottonwood Post Office to Murray Post Office in 1883 after the territorial governor and civil war general, Eli Murray.

City Incorporation

After a riot and fire started by a rowdy group of smelter workers in a local saloon, the fight for incorporation was begun by a local newspaper editor. The final incorporation committee drafted a petition in 1901 and created an intense campaign on both sides of the incorporation battle. The election took place on November 18, 1902. Those in favor won and C.L. Miller was elected as Mayor by three votes. Salt Lake County recognized the election results as official on November 25, 1902, and the City was officially recognized as a Third Class City by the State of Utah on January 3, 1903.

Form of Government

Murray City initially created a Mayor-Council form of government. In 1911, a State law changed the form of government for cities of the First and Second Class in Utah from the old Council form to the Commission form of government. This form of government was again reversed in 1981. The City adopted the Mayor-Council form of government, which included an elected Mayor and five City Council members. To ensure staggered terms of the Council, an election is held every two years for half the Council members for four-year terms.







EXECUTIVE

SUMMARY

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01

MILLCREEK APARTMENTS

3965 S 300 E Murray, Utah 84107

APN: 16-31-378-018
Property Size: 72,350 SF
Lot Size: 54,450 - 1.25 acres
No of Units: 30
Year Built: 2020
No of Buildings: 1

02

COMMUNITY FEATURES

- Ample Open / Subterranean Parking
- Minutes to I-15
- On-site Management
- On-Site Maintenance
- BBQ / Picnic Area
- Abundant Parking
- High Speed Internet
- Short Term Leases Available

03

APARTMENT FEATURES

- Washer & Dryer
- Refrigerator
- Central Air
- Cable Ready
- Private Patios & Balconies
- Spacious Floor plans
- Microwave
- Large Closets
- Extra Storage

04

OTHER

- Pets Welcome
- Secured Parking
- Elevator
- Manicured Landscaping

MILLCREEK APARTMENTS

3965 S 300 E
Murray, Utah 84107







5 Year Levered
IRR

13.05%

5 Year Levered
CASH MULTIPLE

1.8x

10 Year Levered
IRR

13.82%

10 Year Levered
CASH MULTIPLE

3.1x



Levered @ 10.00%
NET PRESENT VALUE

\$1,835,157

MILLCREEK
APARTMENTS

GROSS OPERATING INCOME

\$662,043

REPAIRS & MAINTENANCE
PROPERTY TAX
INSURANCE
MANAGEMENT

28.01%

\$213,106



NET OPERATING INCOME

\$547,752



LOAN PAYMENT

Interest Rate: 5.25%

Down Payment: 45%

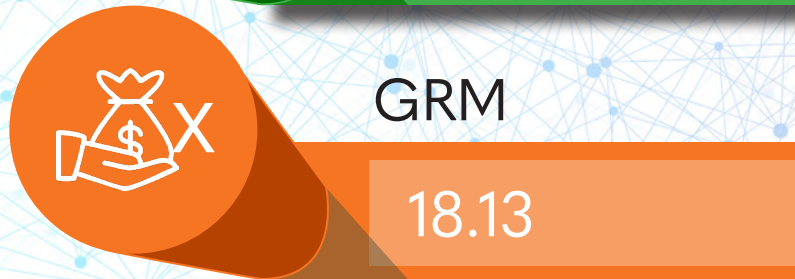
\$413,145

ANNUAL
RETURN ON INVESTMENT

\$134,608

2.49%

KEY PERFORMANCE INDICATORS



Market Rent	\$741,600
-------------	-----------

Loss to Lease	(\$79,557)
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GOI	\$760,858
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Expenses	\$213,106	28.01%
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NOI	\$547,752
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Loan Amount	\$6,600,000
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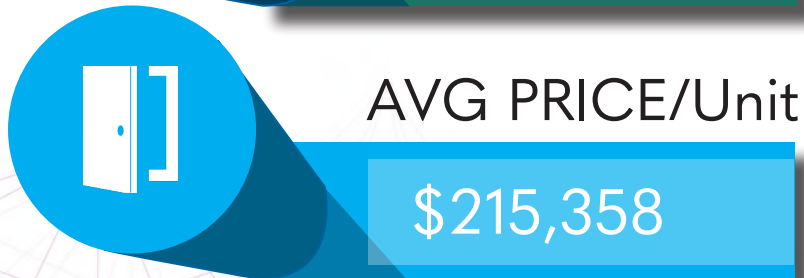
Down Payment	\$5,400,000	45.00%
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Debt Service	(\$413,145)
--------------	--------------

Cash on Cash	\$134,608	2.49%
--------------	-----------	-------

OTHER INDICATORS

Net Rentable SF:	72,350	Lot Sqft:	54,450
Cost Per Rentable Sqft:	\$165.86	Cost Per Sqft:	\$220.39

**PROFORMA INDICATORS year one**

Proforma CAP	5.36%
Proforma GRM	16.18
Project Level IRR	9.80%
Project Level Cash Multiple	2.2x
5 Year Levered IRR	13.05%
5 Year Levered Cash Multiple	1.8x
10 Year Levered IRR	13.82%
10 Year Levered Cash Multiple	3.1x
Levered NPV @ 10.00%	\$1,835,157

PROPOSED LOAN SCENARIO

Loan Amount	\$6,600,000
Down Payment	\$5,400,000
Interest Rate	5.25%
Interest Only Payment	\$311,302
Principal & Interest Payment	\$413,145
DSCR	1.25
Loan to Value	55.00%
Amortization	30 year
Interest Only	5 year

The buyer to secure new financing at market rates and terms, or purchase the property on an all-cash basis.

SALE COMPS - OTHER INDICATORS

Net Rentable SF:	142,284	Lot Sqft:	278,192
Cost Per Rentable Sqft:	\$231.76	Cost Lot Sqft:	\$126.03

FINANCIAL INDICATORS - NEW LOAN

	Current				ProForma - 5% Increase Year 1				ProForma in Year 5			
Price	\$12,000,000				\$12,000,000				\$12,000,000			
Down Payment:	\$5,400,000	45%			\$5,400,000	45%			\$5,400,000	45%		
Year Built:	2020				2020				2020			
Number of Units:	30				30				30			
Price/Unit:	\$400,000				\$400,000				\$400,000			
Capitalization Rate:	5.18%				5.36%				6.28%			
GRM	18.13				16.18				13.98			
Net Rentable Sqft:	72,350				72,350				72,350			
Cost Per Rentable Sqft.:	\$165.86				\$165.86				\$165.86			
Lot Square Feet:	54,450				54,450				54,450			
Cost Per Lot Sqft.:	\$220.39				\$220.39				\$220.39			
Income												
Market Rent:	\$741,600				\$741,600				\$858,495			
Gain to Lease:	(\$79,557)				\$0				\$0			
Loss to Lease:	\$0				\$0				\$0			
Gross Potential Rent:	\$662,043				\$741,600				\$858,495			
Vacancy Loss:	(\$36,045)	-5%			(\$35,324)	-5%			(\$33,246)	-4%		
Bad Debt Write-Off:	(\$16,760)				(\$16,425)				(\$15,459)			
Model Units:	(\$52,133)				(\$51,091)				(\$48,086)			
Employee Units:	\$114,587				\$112,295				\$105,691			
Concessions:	\$0				\$0				\$0			
Total Vacancy/Collection Loss:	\$9,648				\$9,456				\$8,899			
Net Rental Income:	\$671,691				\$751,056				\$867,394			
Other Income:	\$89,167				\$89,167				\$94,625			
Gross Operating Income:	\$760,858				\$840,222				\$962,019			
Less Estimated Expenses		% of GOI	Per SF	Per Unit		% of GOI	Per SF	Per Unit		% of GOI	Per SF	Per Unit
Maintenance Expenses:	\$8,157	1.07%	\$0.11	\$272	\$8,320	0.99%	\$0.11	\$277	\$8,829	0.92%	\$0.12	\$294
Rent Ready Expense:	\$1,250	0.16%	\$0.02	\$42	\$1,275	0.15%	\$0.02	\$43	\$1,353	0.14%	\$0.02	\$45
Utilities:	\$47,129	6.19%	\$0.65	\$1,571	\$48,071	5.72%	\$0.66	\$1,602	\$51,014	5.30%	\$0.71	\$1,700
Insurance Expense:	\$9,863	1.30%	\$0.14	\$329	\$10,060	1.20%	\$0.14	\$335	\$10,676	1.11%	\$0.15	\$356
License & Permits:	\$27,000	3.55%	\$0.37	\$900	\$27,540	3.28%	\$0.38	\$918	\$29,226	3.04%	\$0.40	\$974
Manangement:	\$47,018	6.18%	\$0.65	\$1,567	\$27,540	3.28%	\$0.38	\$918	\$29,226	3.04%	\$0.40	\$974
Property Tax:	\$72,689	9.55%	\$1.00	\$2,423	\$74,143	8.82%	\$1.02	\$2,471	\$78,681	8.18%	\$1.09	\$2,623
Total Expenses:	\$213,106	28.01%			\$196,949	23.44%			\$209,004	21.73%		
Per Net Square Feet:	\$2.95				\$2.72				\$2.89			
Per Unit:	\$7104				\$6,565				\$6,967			
Net Operating Income	\$547,752				\$643,273				\$753,015			
Financing												
Debt Coverage Ratio	1.25				1.25				1.25			
Interest Rate:	5.25%				5.25%				5.25%			
Term of Loan	30				30				30			
Debt Coverage Calculation	\$36,517				\$36,517				\$36,517			
Potential Loan Amount:	55% \$6,600,000				55% \$6,600,000				55% \$6,600,000			
Down Payment:	45% \$5,400,000				45% \$5,400,000				45% \$5,400,000			
Debt Service:	\$413,145				\$413,145				\$413,145			
CASH ON CASH RETURN	\$134,608				\$230,128				\$339,870			
Percentage Cash on Cash	2.49%				4.26%				6.29%			

5 Year Exit Model

\$14,222,550

\$4,977,892 35%
2020
30
\$474,085
5.29%
16.57
72,350
\$196.58
54,450
\$261.20

\$858,495
\$0
\$0

\$858,495

(\$33,246) -4%
(\$15,459)
(\$48,086)
\$105,691
\$0
\$8,899

\$867,394

\$94,625

\$962,019

	% of GOI	Per SF	Per Unit
\$8,829	0.92%	\$0.12	\$294
\$1,353	0.14%	\$0.02	\$45
\$51,014	5.30%	\$0.71	\$1,700
\$10,676	1.11%	\$0.15	\$356
\$29,226	3.04%	\$0.40	\$974
\$29,226	3.04%	\$0.40	\$974
\$78,681	8.18%	\$1.09	\$2,623
\$209,004	21.73%		
\$2.89			
\$6,967			
\$753,015			

\$753,015

1.25

4.75%

30

\$50,201

65% \$11,932,919**35% \$4,977,892**

\$584,350

\$168,665**3.39%**

10 Year Exit Model

\$18,358,337

\$6,425,418 35%
2020
30
\$611,945
5.32%
16.76
72,350
\$253.74
54,450
\$337.16

\$1,095,681
\$0
\$0

\$1,095,681

(\$30,052) -3%
(\$13,974)
(\$43,466)
\$95,536
\$0
\$8,044

\$1,103,725

\$104,473

\$1,208,199

	% of GOI	Per SF	Per Unit
\$9,748	0.81%	\$0.13	\$325
\$1,494	0.12%	\$0.02	\$50
\$56,323	4.66%	\$0.78	\$1,877
\$11,787	0.98%	\$0.16	\$393
\$32,267	2.67%	\$0.45	\$1,076
\$32,267	2.67%	\$0.45	\$1,076
\$86,870	7.19%	\$1.20	\$2,896
\$230,758	19.10%		
\$3.19			
\$7,692			
\$977,441			

\$977,441

1.25

4.75%

30

\$65,163

65% \$11,932,919**35% \$6,425,418**

\$754,273

\$223,168**3.47%****MILLCREEK**
APARTMENTS3965 S 300 E
Murray, Utah 84107Price **\$12,000,000**Price/Unit **\$400,000**

Current Cap 4.56%

Current GRM 18.13

Proforma CAP **5.36%**Proforma GRM **16.18**Project Level IRR **9.80%**Project Level Cash Multiple **2.2x**

5 Year Levered IRR 13.05%

5 Year Levered Cash Multiple 1.8x

10 Year Levered IRR 13.82%

10 Year Levered Cash Multiple 3.1x

Levered NPV @ 10.00% **\$1,835,157**

Proposed Loan Scenario:

Loan Amount **\$6,600,000**Down Payment **\$5,400,000**Interest Rate **5.25%**Interest Only Payment **\$311,302**Principal & Interest Payment **\$413,145**

DSCR 1.25

Loan to Value 55.00%

Amortization 30 year

Interest Only 5 year

The buyer to secure new financing at market rates and terms, or purchase the property on an all-cash basis.

FINANCIAL PROJECTIONS

- After year 1 rents to increase at 5% Annually.
- All expenses beginning in year 1 are increasing at 2.00% annually.

RENT ROLL SUMMARY AND MARKET RENTS

Count	Number Units / Type	Unit Mix	Average Rent	Total Rental Income	5% Increase Year 1	Market Rent	Total Market Income	Sqft	Rent / SF	Market Rent/ SF	Rent Upside	Rent Upside
1	18	2x2	\$1,662	\$29,921	\$31,417	\$1,900	\$34,200	955	\$1.74	\$1.99	\$0.25	\$0.13
2	12	3x2	\$2,121	\$25,446	\$26,718	\$2,300	\$27,600	1,150	\$1.84	\$2.00	\$0.16	\$0.36
30 U												
Monthly Income				\$55,367	\$58,135		\$61,800	10.41%	Potential Rental Upside			\$0.20
Annual Income				\$664,404	\$697,624		\$741,600					



PROPERTY



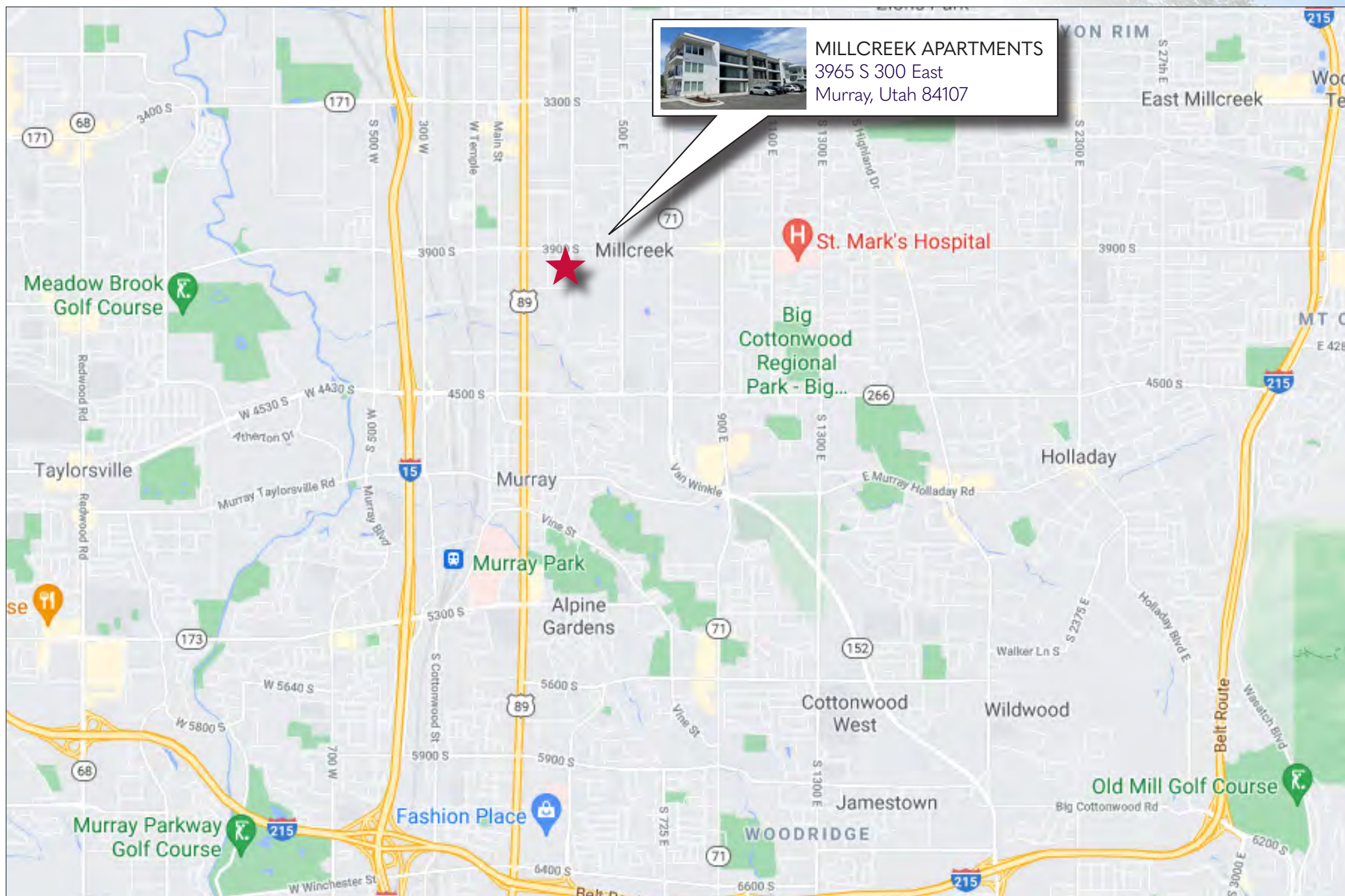
INFORMATION

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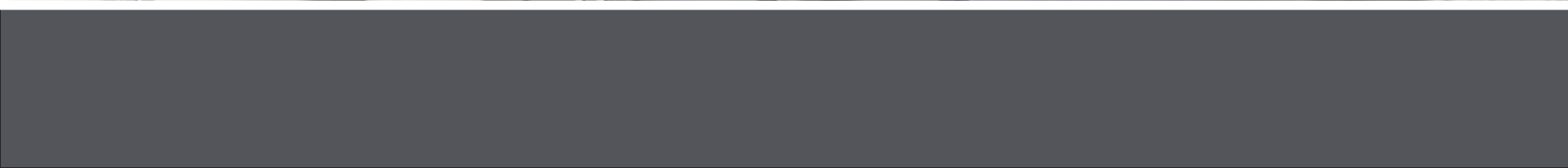
MILLCREEK APARTMENTS - MURRAY, UTAH

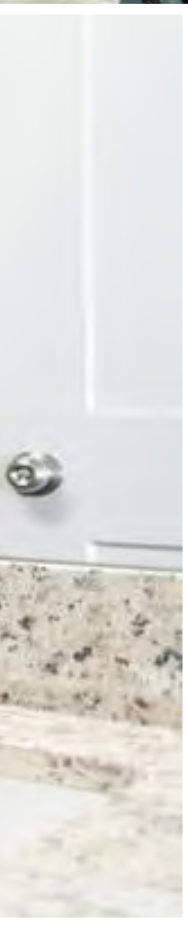


MILLCREEK APARTMENTS
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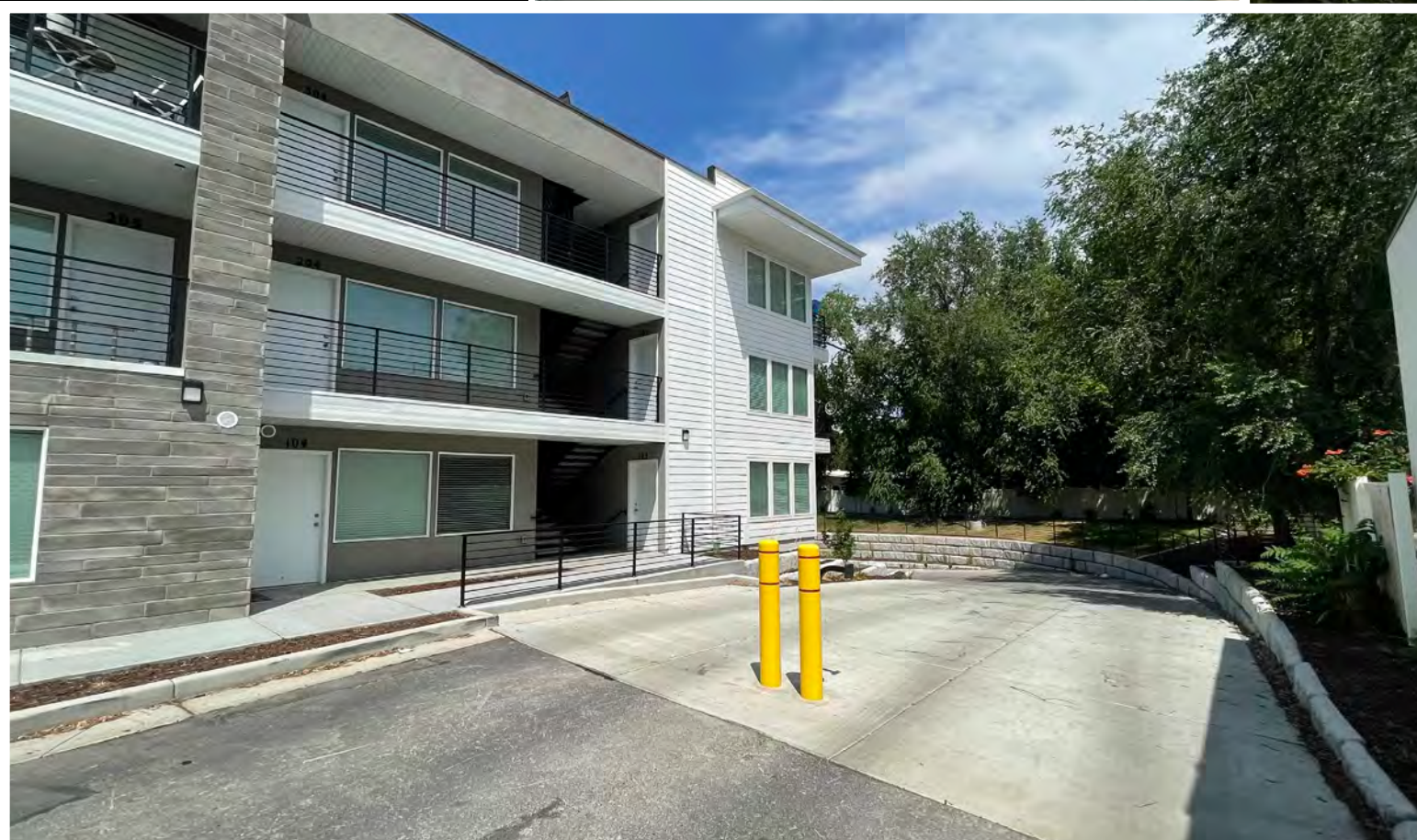


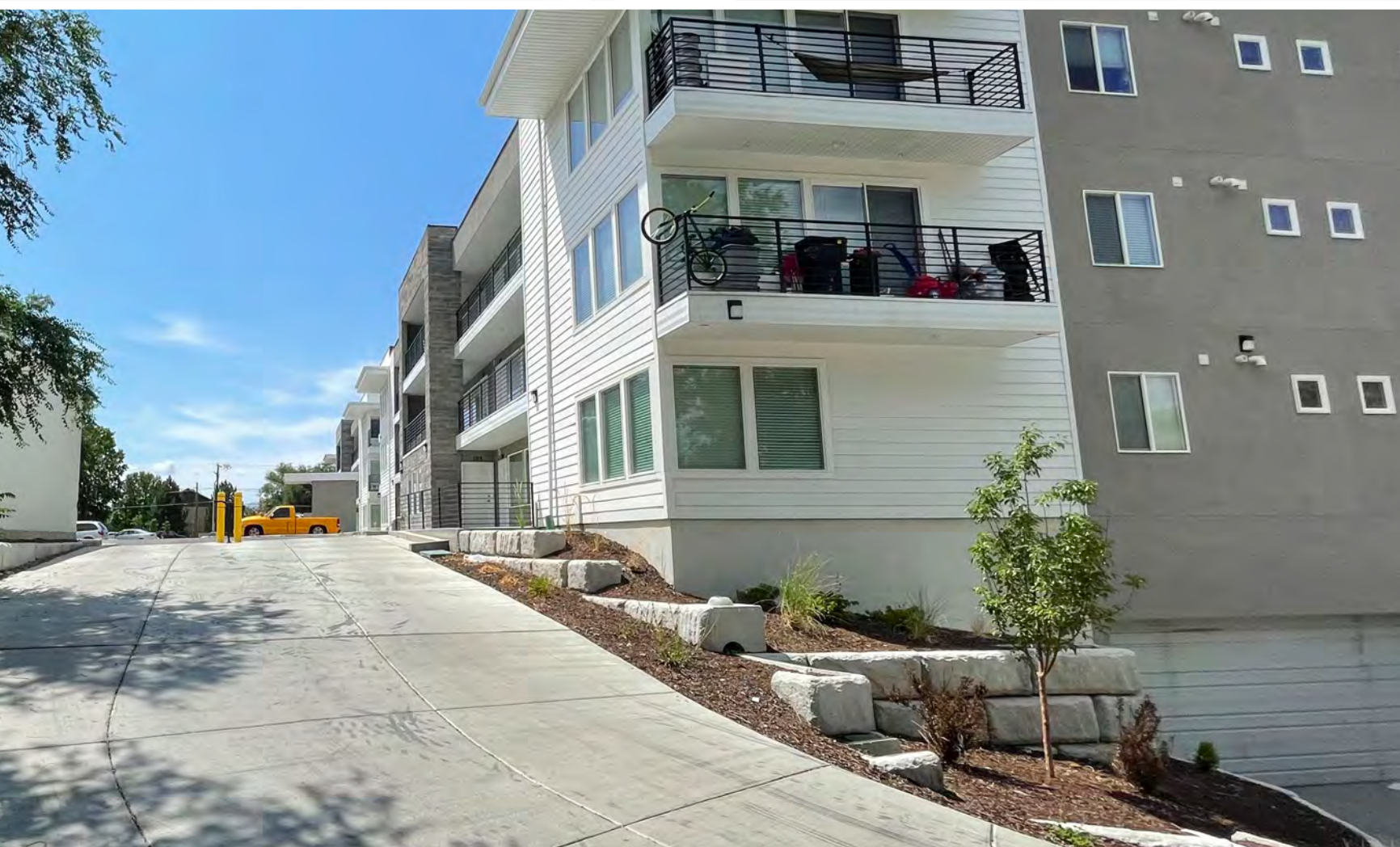
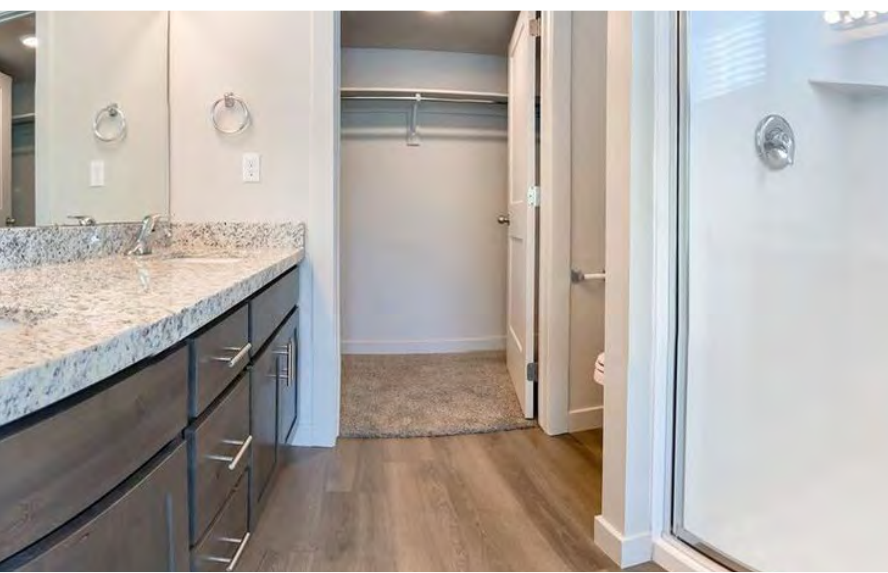


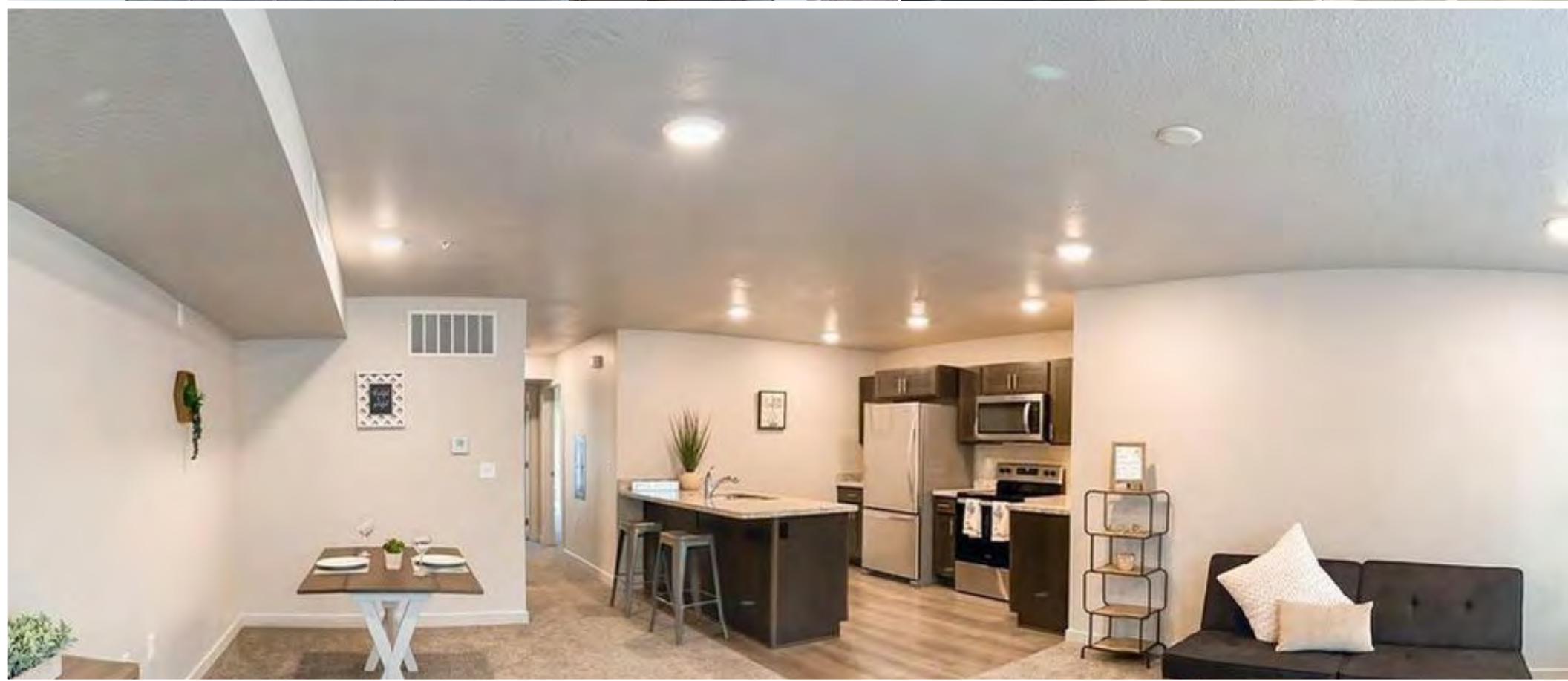


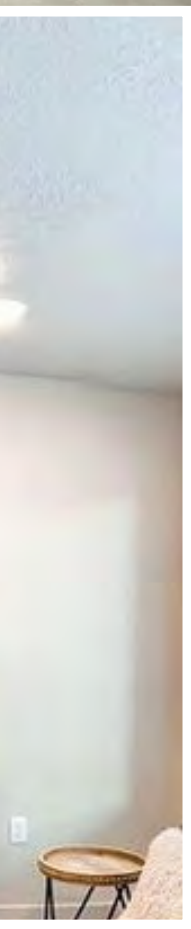
MILLCREEK

APARTMENTS



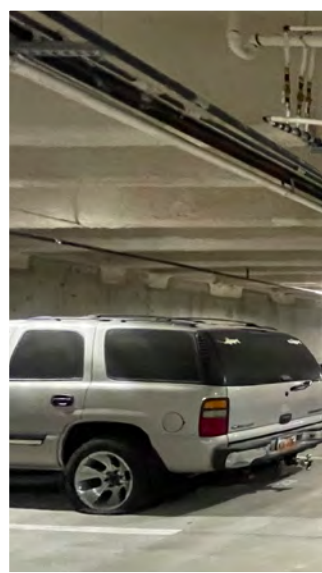
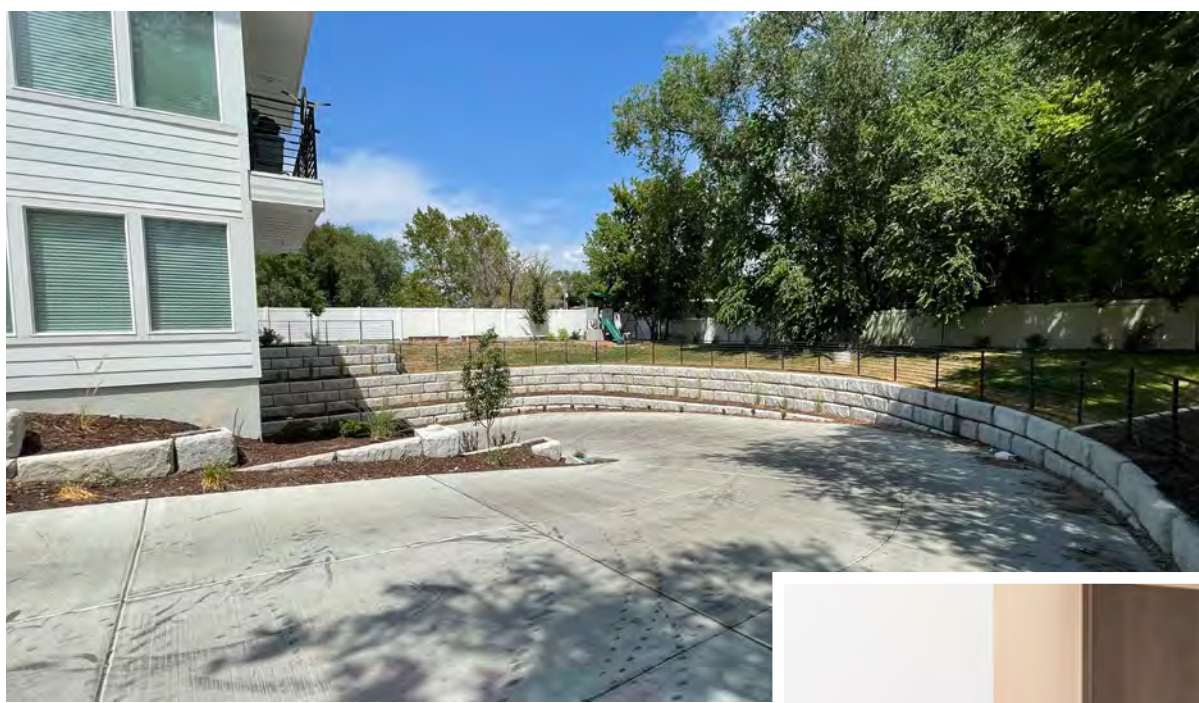


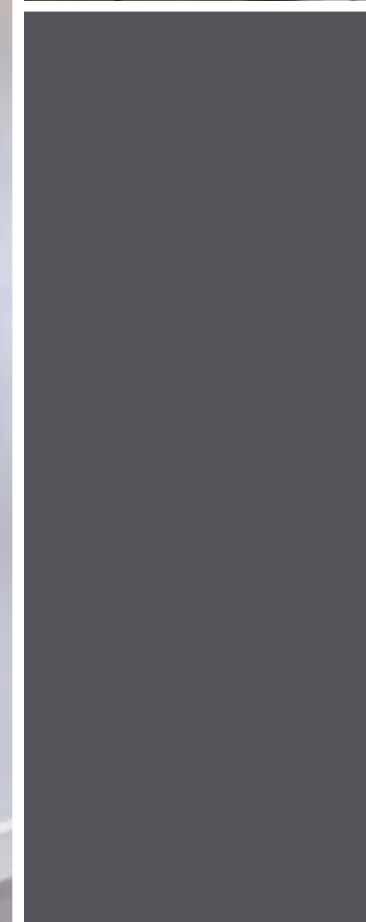
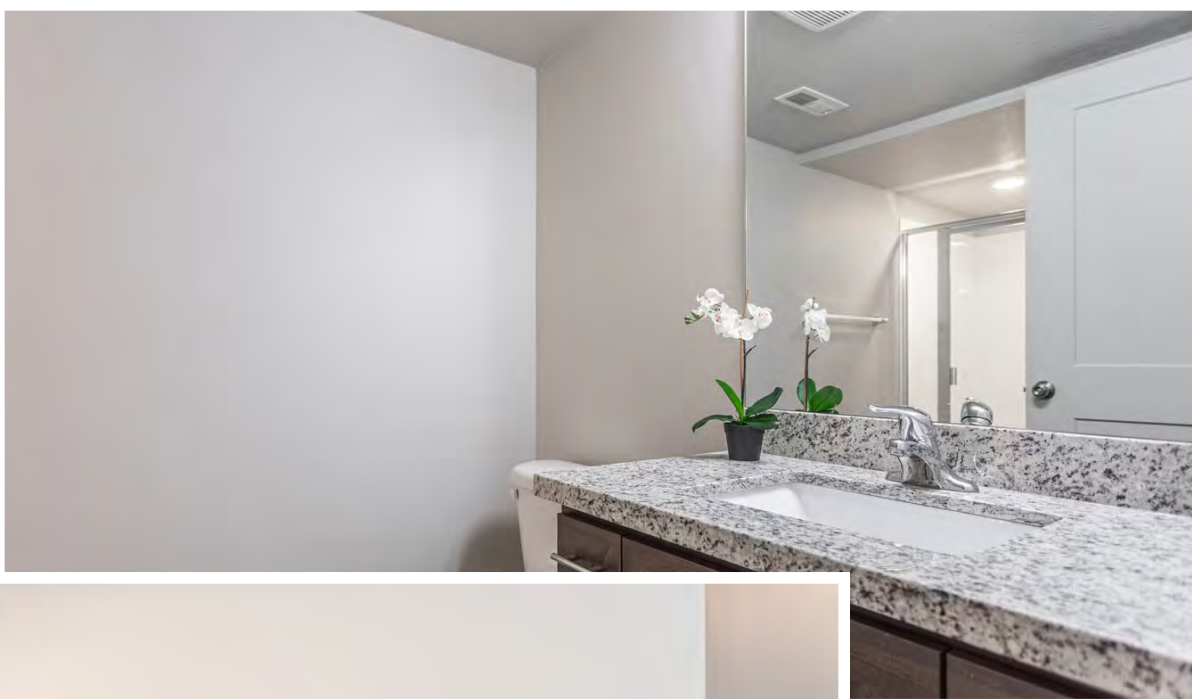
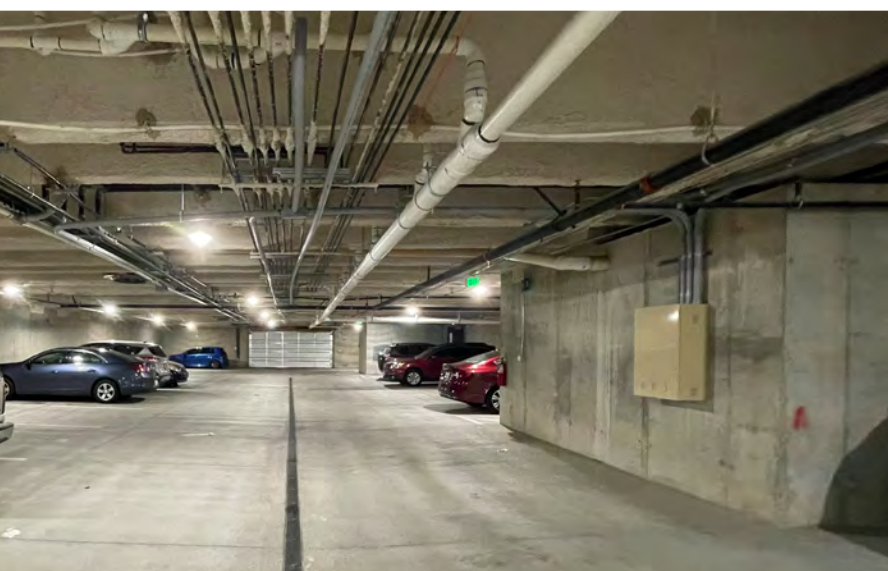




MILLCREEK

APARTMENTS







MARKET

INDICATORS

4

THE RENTAL MARKET - MURRAY, UTAH

Competition from new supply continues to hamper Salt Lake City's rent growth. Local property managers note that, in the past, lease-ups were typically stabilized within a one-year period, but are taking longer now. Annual gains turned negative in the second half of 2023 and have remained in negative territory since. Over the past 12 months, the average asking rent fell by -2.4%. For comparison, annual rent growth averaged 3.4% in the five years leading up to the pandemic and saw gains peak at 13% in early 2022.

With oversupply conditions in both the luxury category and the mid-priced units, rent losses have extended to both, at -2.5% and -2.5%, respectively.

Despite the recent rent losses, average asking rents are still nearly \$300/month above the 2019 tally, or 20%.

Newly built properties continue to offer significant discounts. About six to eight weeks of free rent has become the norm to secure new leases among properties in lease-up, though some are offering even more, especially in submarkets with a particularly heavy construction pipeline, like Downtown. For example, the 348-unit The Hendrey mid-rise, which is wrapping up construction in Downtown, is offering three months of free rent.

Looking ahead, expectations are for 2025 to end the year in negative territory for the third consecutive year. The house view does not have rent growth returning to positive territory until early 2027, as a surplus of inventory still needs to be absorbed.

A recovery in rent performance will likely occur unevenly, with submarkets where net deliveries as a percentage of inventory are elevated, like Downtown and West Salt Lake City, taking longer to recover than other areas.

One downside risk to the forecast is the slowdown of office-using job growth, which often drives demand in Salt Lake City's 4 & 5 Star segment..

12 Mo Delivered Units

5,047

12 Mo Absorption Units

3,967

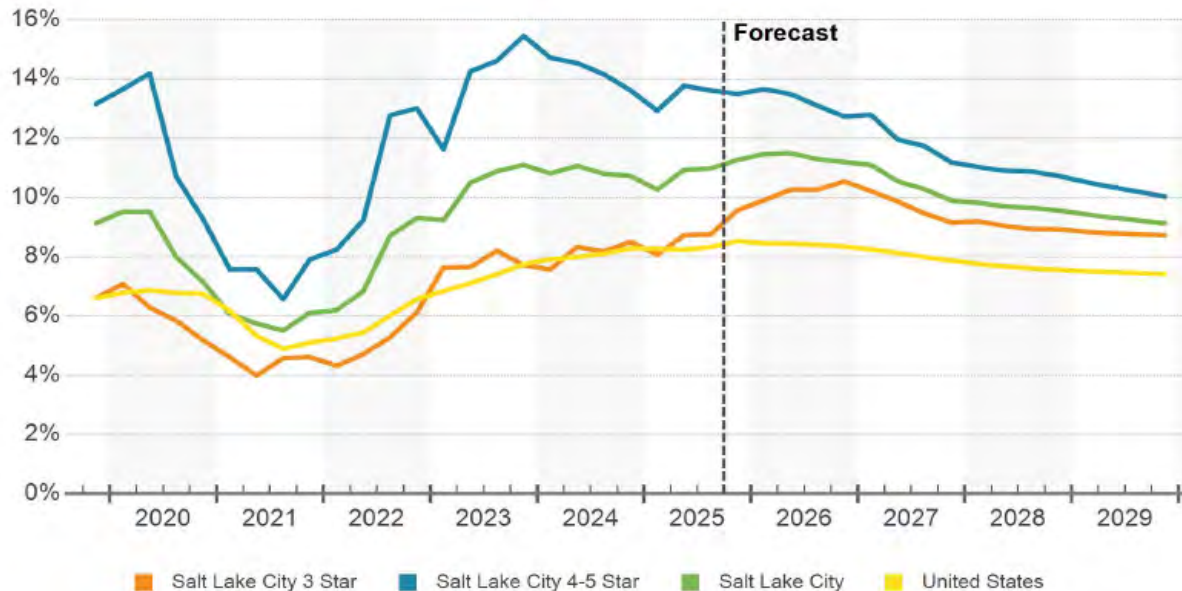
Vacancy Rate

11.3%

12 Mo Asking Rent Growth

-2.4%

VACANCY RATE

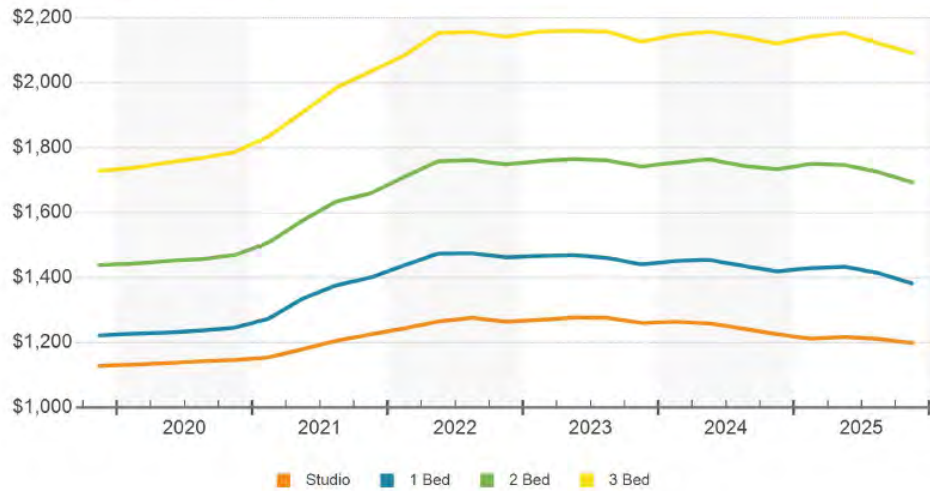


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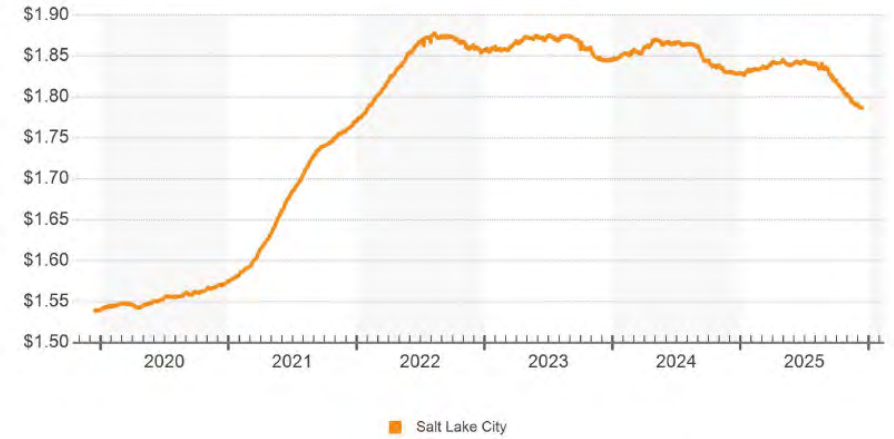


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MARKET RENT PER UNIT BY BEDROOM



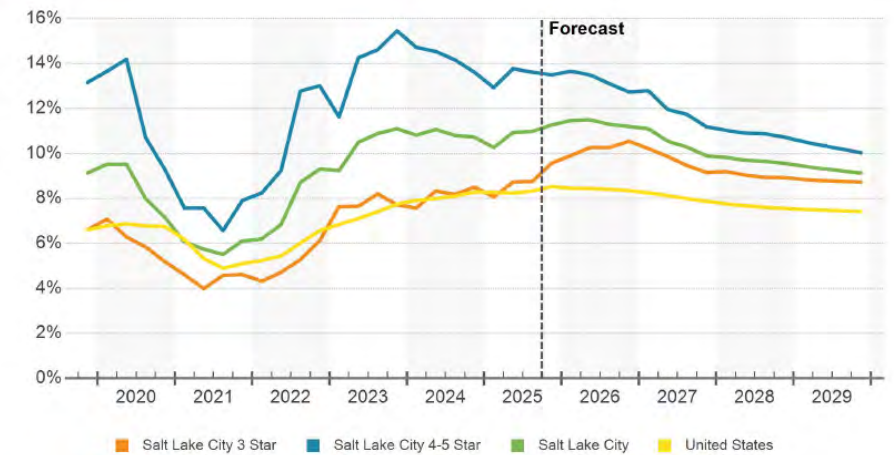
DAILY ASKING RENT PER SF



VACANCY BY BEDROOM



VACANCY RATE



THE RENT COMPARABLES - MURRAY, UTAH

Comparable Name	Address	City	Year Built	Units	1x1	SF	Rent/SF	1x1	SF	Rent/SF
1 Country Lake Apartments	335 Woodlake Dr	Murray, UT 84107	1973	253	\$1,149	747	\$1.54	\$1,487	747	\$1.99
2 Monaco	4115 S 430 E	Murray, UT 84107	1973	343	\$1,049	750	\$1.40	\$1,575	750	\$2.10
3 Preston Hollow	4150 S 300 E	Salt Lake City, UT 84107	1997	328	\$1,179	750	\$1.57	\$1,319	751	\$1.76
4 Haven on Highland	3690 S Highland Dr	Salt Lake City, UT 84106	1994	130	-	-	-	-	-	-
5 The Richmond Apartments	1280 East Villa Vista Ave	Salt Lake City, UT 84106	2024	328	\$1,491	690	\$2.16	\$1,529	703	\$2.17
6 Millhaus	1350 E Miller Ave	Salt Lake City, UT 84106	2025	217	\$1,875	734	\$2.55	\$1,925	734	\$2.62
7 Element 31 Apartments	1243 E Brickyard Rd	Salt Lake City, UT 84106	2015	208	\$1,498	669	\$2.24	\$1,598	669	\$2.39
8 Brickside Heights	3098 S Highland Dr	Millcreek, UT 84106	2019	44	\$1,363	625	\$2.18	\$1,463	625	\$2.34
AVERAGES			2003	231	\$1,372	709	\$1.95	\$1,557	711	\$2.20
Subject Property			2020	30	-	-	-	-	-	-

Source:



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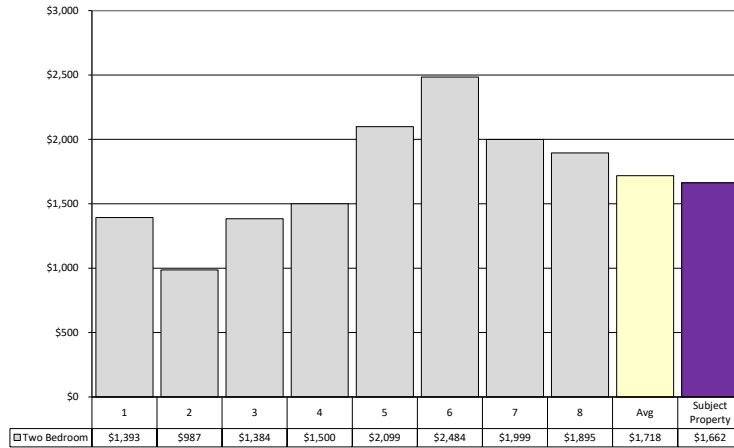
THE RENT COMPARABLES - MURRAY, UTAH



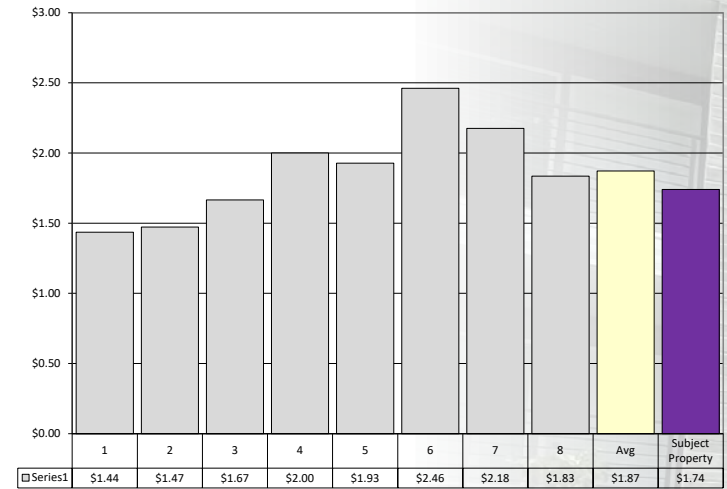
Comparable Name	2x2	SF	Rent/SF	2x2	SF	Rent/SF	3x2	SF	Rent/SF	Management
1 Country Lake Apartments	\$1,393	1,005	\$1.39	\$1,457	1,015	\$1.44	-	-	-	AVENUE 5
2 Monaco	\$987	1,002	\$0.99	\$1,475	1,002	\$1.47	-	-	-	EMG
3 Preston Hollow	\$1,384	1,000	\$1.38	\$1,449	870	\$1.67	\$1,829	1,350	\$1.35	AMG
4 Haven on Highland	\$1,500	850	\$1.76	\$1,700	850	\$2.00	-	-	-	AVENUE 5
5 The Richmond Apartments	\$2,099	1,069	\$1.96	\$2,250	1,167	\$1.93	-	-	-	Cottonwood Residential
6 Millhaus	\$2,484	1,050	\$2.37	\$2,584	1,050	\$2.46	-	-	-	Greystar
7 Element 31 Apartments	\$1,999	869	\$2.30	\$2,049	942	\$2.18	-	-	-	WASATCH
8 Brickside Heights	\$1,895	950	\$1.99	\$2,055	1,120	\$1.83	\$2,580	1,175	\$2.20	PEG
AVERAGES	\$1,718	974	\$1.77	\$1,877	1,002	\$1.87	\$2,205	1,263	\$1.78	
Subject Property	\$1,662	955	\$1.74	\$1,662	955	\$1.74	\$2,121	1,150	\$1.84	

THE RENT COMPARABLES - MURRAY, UTAH

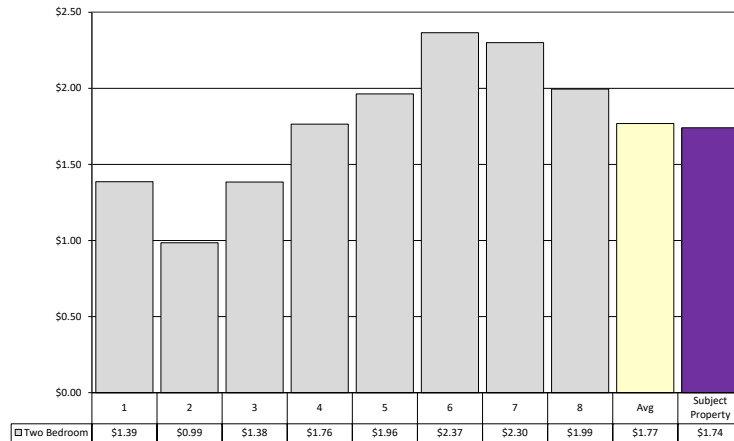
Two Bedroom Rent Comparison



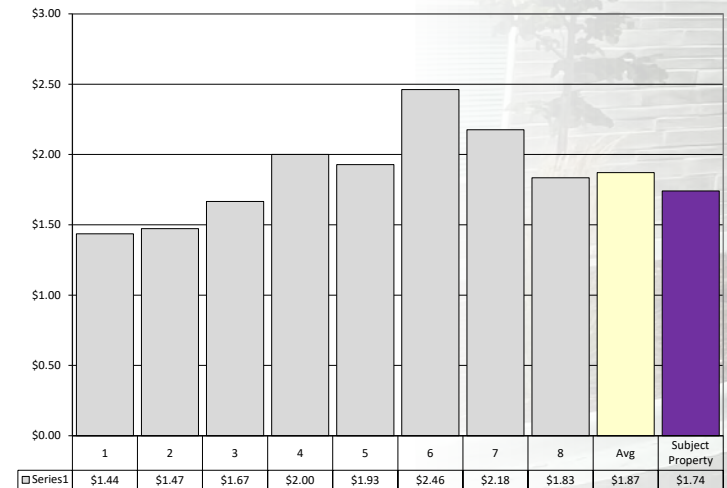
Two Bedroom Rent/SF Comparison



Two Bedroom Rent/SF Comparison



Two Bedroom Rent/SF Comparison



Source:

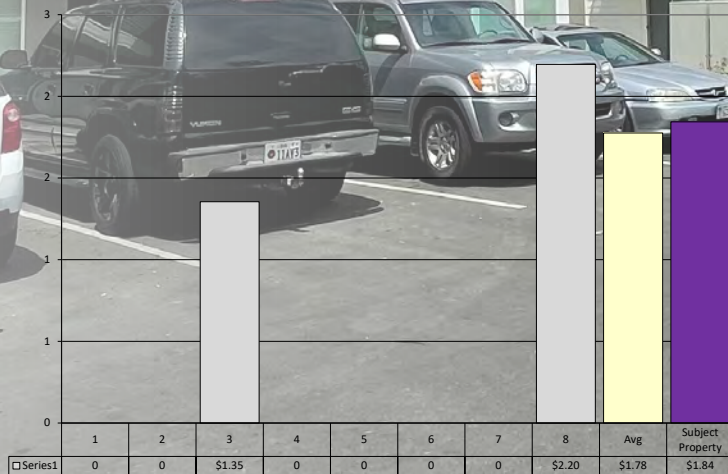


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Three Bedroom Rent Comparison



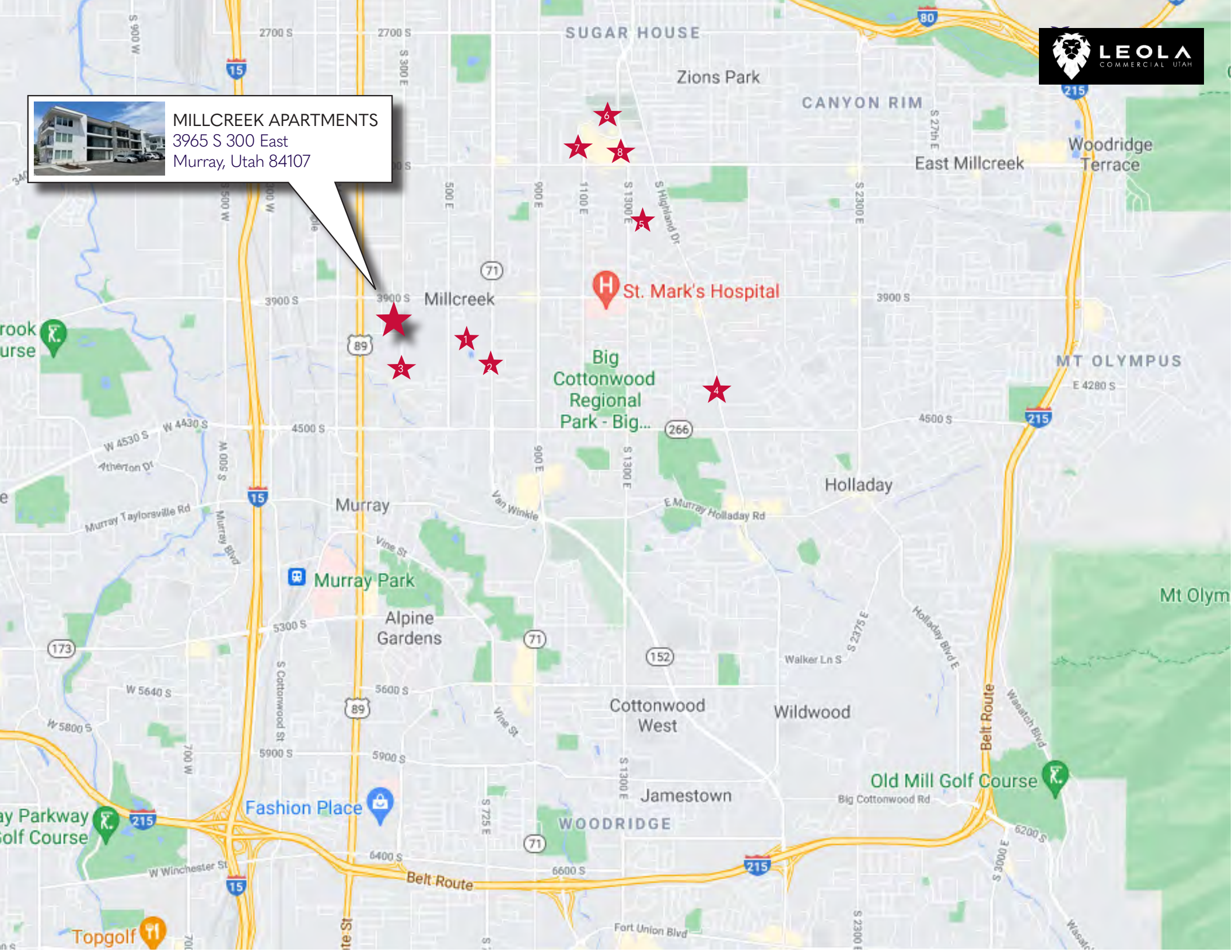
Three Bedroom Rent SF Comparison





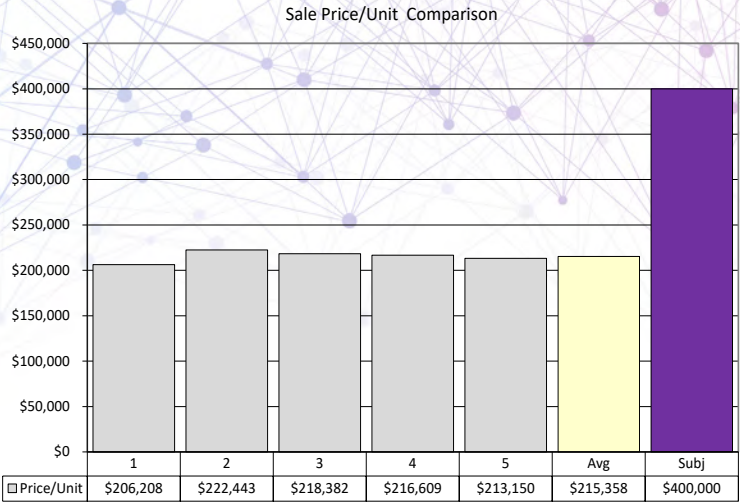
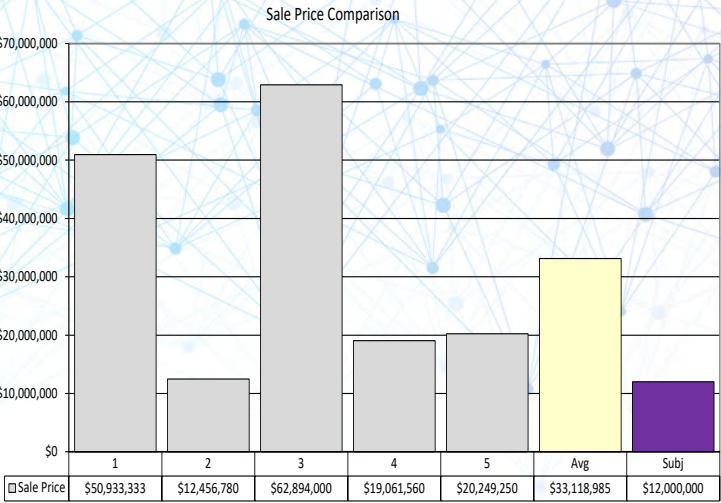


MILLCREEK APARTMENTS
3965 S 300 East
Murray, Utah 84107



THE SALE COMPARABLES - MILLCREEK, UTAH

	Comparable Name	Address	City	Year Built	Units	Price	Price/Unit	Building Size	Price/Sqft.	Land SF
1	Monaco Apartments	4115 S 430 E	Salt Lake, UT 84107	1973	247	\$50,933,333	\$206,208	241,601	\$210.82	453,460
2	White Pines Apartments	3560 S 300 E	Salt Lake, UT 84115	1964	56	\$12,456,780	\$222,443	61,418	\$202.82	105,938
3	Remington Apartments	7400 S State St	Midvale, UT 84047	1996	288	\$62,894,000	\$218,382	248,100	\$253.50	551,034
4	Creekview Apartments	967 E South Union Ave	Midvale, UT 84047	1988	88	\$19,061,560	\$216,609	74,800	\$254.83	118,048
5	Park Station	7155 S High Tech Dr	Midvale, UT 84047	1974	95	\$20,249,250	\$213,150	85,500	\$236.83	162,479
AVERAGES				1979	155	\$33,118,985	\$215,358	142,284	\$231.76	278,192
Subject Property				2020	30	\$12,000,000	\$400,000	72,350	\$165.86	54,450

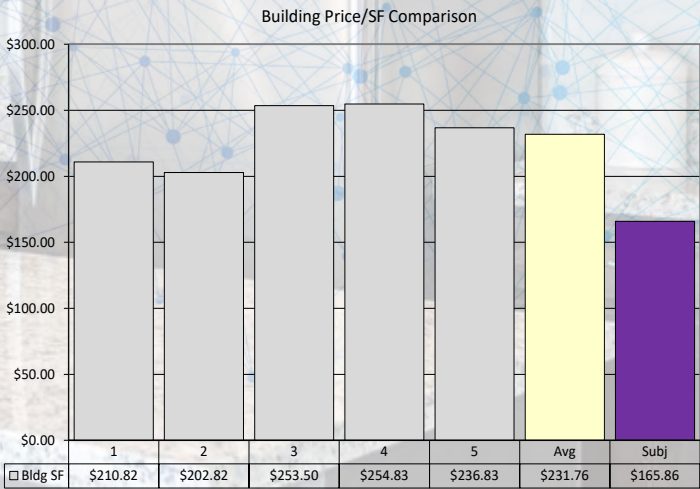
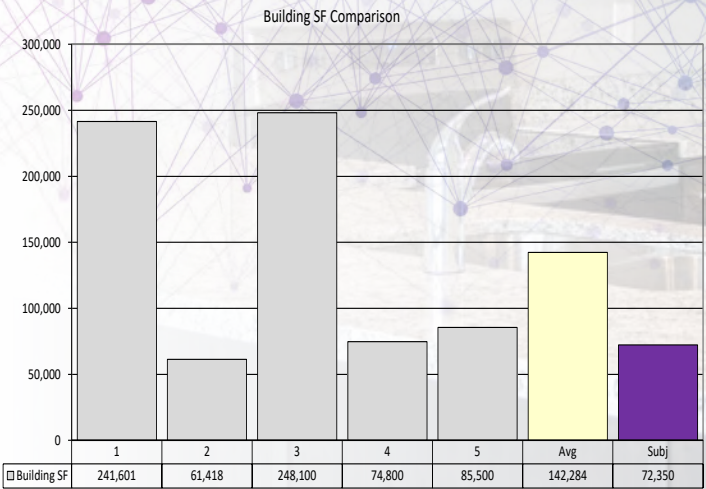


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THE SALE COMPARABLES - MILLCREEK, UTAH

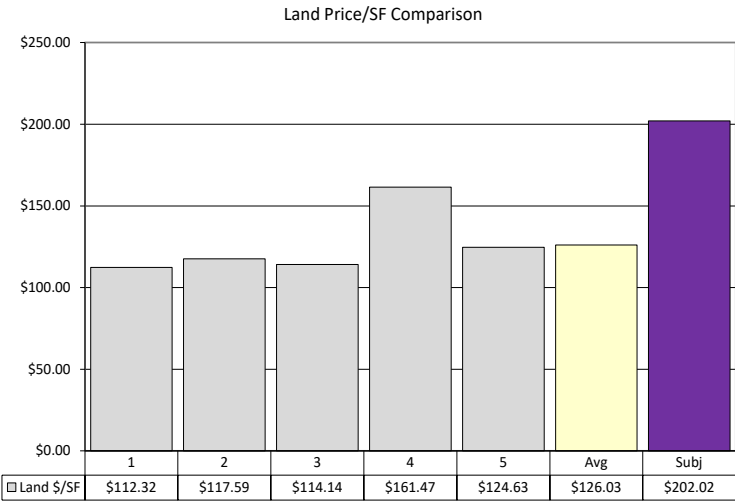
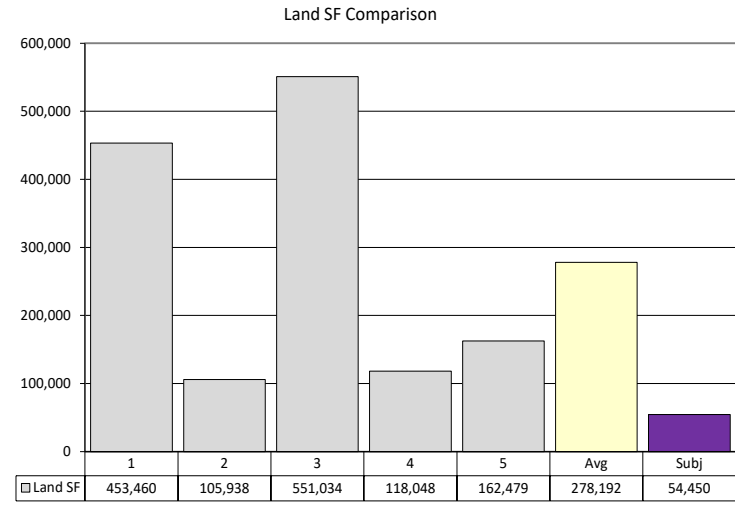


Land \$/SF	GRM	CAP Rate	Sale Date
\$112.32	-	-	November 7, 2024
\$117.59	-	-	July 26, 2024
\$114.14	-	-	May 30, 2024
\$161.47	-	-	September 11, 2025
\$124.63	-	-	May 25, 2023
\$126.03	-	-	
\$220.39	18.13	4.56%	



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THE SALE COMPARABLES - MURRAY, UTAH





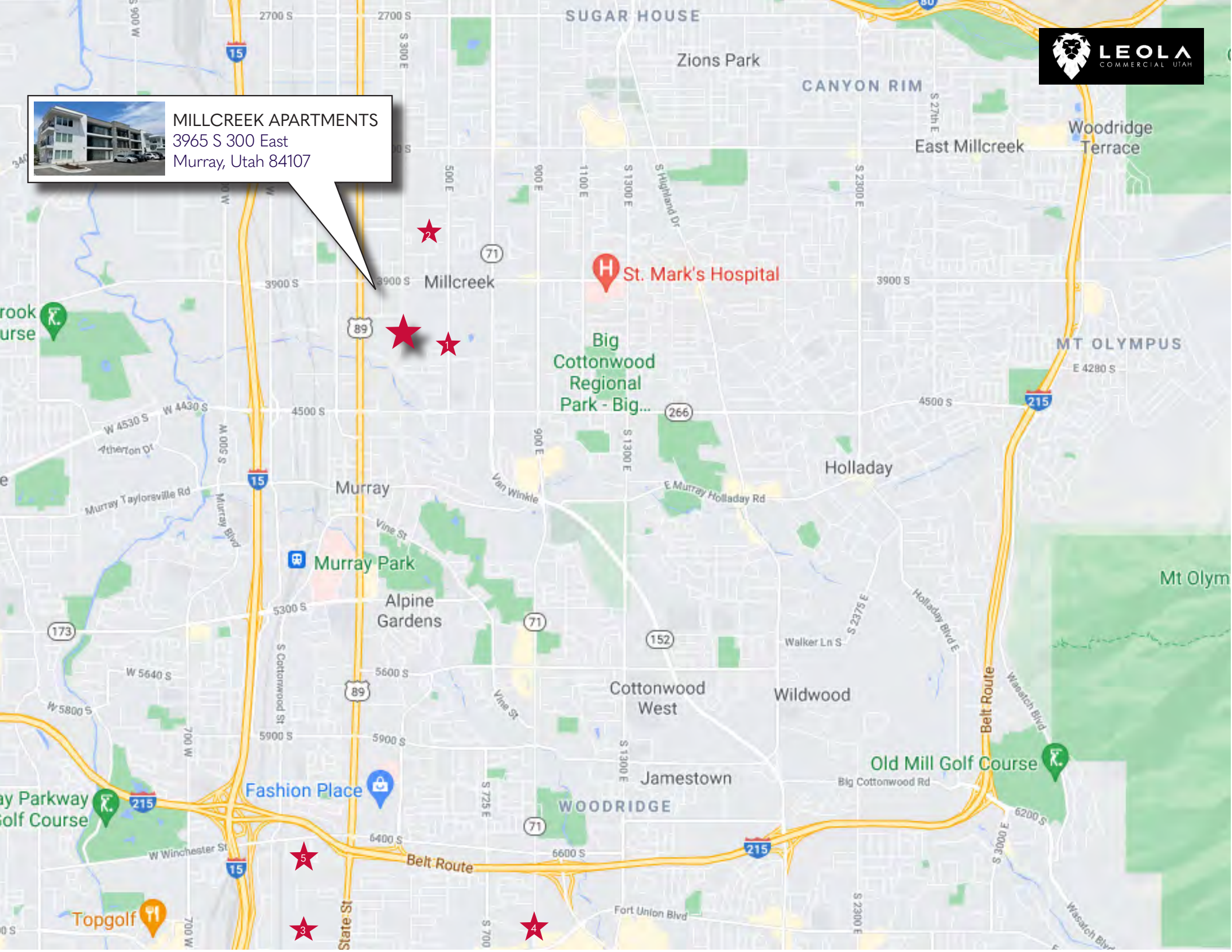


	Comparable Name	Address	City State
1	Monaco Apartments	4115 S 430 E	Salt Lake, UT 84107
2	White Pines Apartments	3560 S 300 E	Salt Lake, UT 84115
3	Remington Apartments	7400 S State St	Midvale, UT 84047
4	Creekview Apartments	967 E South Union Ave	Midvale, UT 84047
5	Park Station	7155 S High Tech Dr	Midvale, UT 84047





MILLCREEK APARTMENTS
3965 S 300 East
Murray, Utah 84107



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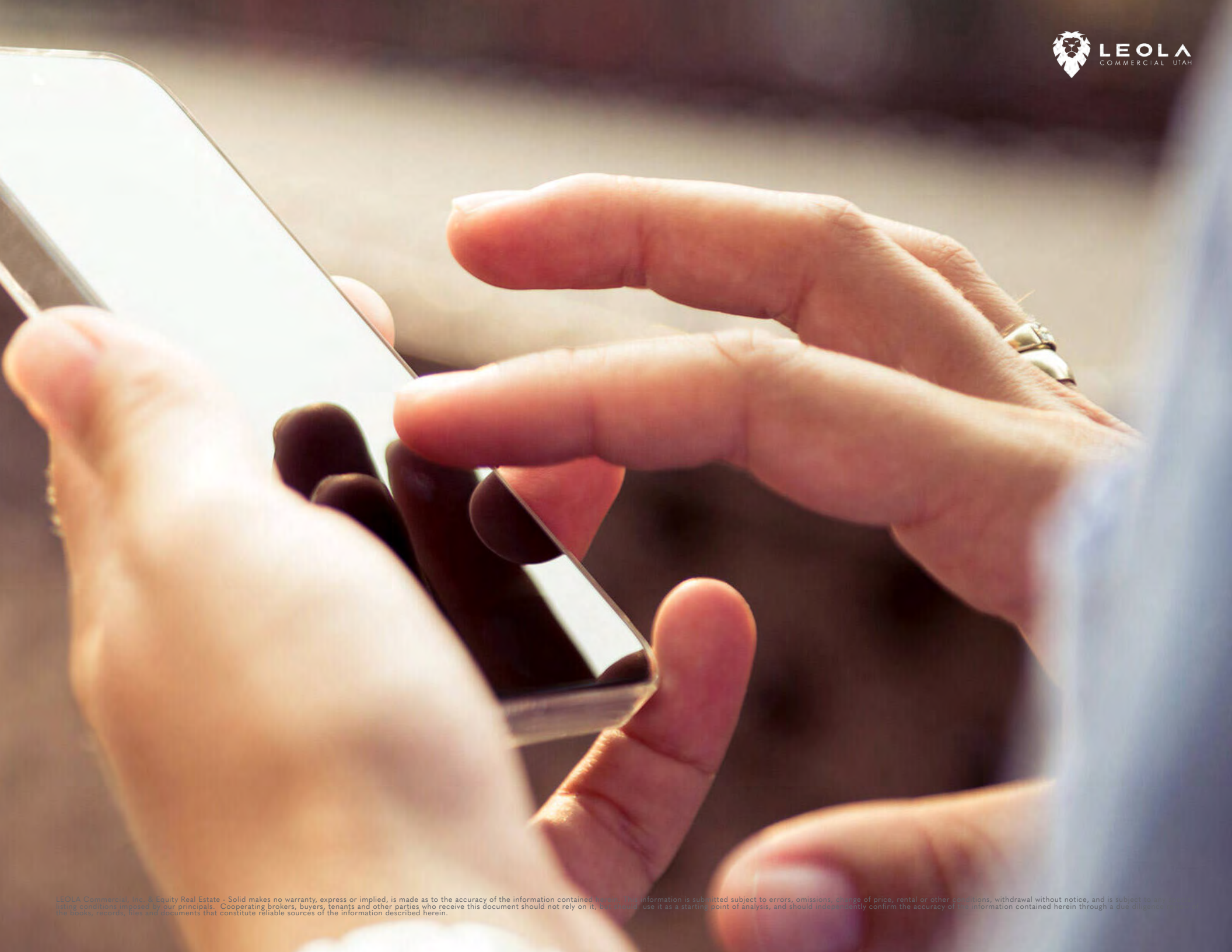
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